

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us



CPAs and accountants know their clients would rather spend time *in* their business than *on* their business. One of the ways to do that is to recommend third-party apps that integrate with QuickBooks Online. Apps handle tasks, speed workflow, enable productivity, and help businesses – and even your own firm – be more efficient.

If you're running your accounting on [QuickBooks Online Advanced](#), you can help your clients tailor their software to work seamlessly with a growing suite of best-in-class apps, add-ons, and purpose-built integrations offering exclusive capabilities for Advanced customers. With Advanced's [Premium Apps](#), QuickBooks becomes a hub for managing all of the workflows that help your clients work smarter and grow faster – all from one place.

For small- and mid-size businesses, the manual tasks associated with preparing and sending estimates are often inefficient and take time away from serving customers. Intuit® recently launched the DocuSign eSignature Connector by QuickBooks to help small businesses digitally sign estimates directly from QuickBooks® Online Advanced (Advanced). In addition to time, customers can save an average of \$36 per contract by reducing hard costs and improving employee productivity.

DocuSign eSignature Connector by QuickBooks allows businesses to:

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

The screenshot shows the 'Estimate #1010' form in QuickBooks. At the top, there's a header with the estimate number and a 'Help' link. The form is divided into several sections for customer information, billing details, and shipping. Below these sections is a table for line items with columns for item number, service date, product/service, SKU, description, quantity, rate, amount, tax, and class. At the bottom, there are buttons for 'Add lines', 'Clear all lines', and 'Add subtotal'. A 'Send estimates with DocuSign' pop-up is visible, and a 'Save and send' button is at the bottom right.

#	SERVICE DATE	PRODUCT/SERVICE	SKU	DESCRIPTION	QTY	RATE	AMOUNT (USD)	TAX	CLASS
1									
2									
3									

(Click to enlarge image.)

QuickBooks recently launched several other integrations as part of its strategy to address the unique pain points of mid-market customers, and create an all-in-one financial and business hub. The DocuSign eSignature Connector by QuickBooks application is just one of a variety of best-in-class apps and purpose-built integrations that power growing businesses and help them digitally transform.

Other apps include:

- **Bill.com:** With Bill.com and Advanced, your clients will get more financial control over accounts payable with customized workflows for faster and easier bill pay approvals. With Bill.com as a Premium App for Advanced, deep linking between bills in Bill.com and QuickBooks is enabled, reducing steps and increasing the ease of use.

- **HubSpot:** HubSpot for QuickBooks integrates a business' customer relationship

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

LeanLaw is an industry-specific app that costs nothing to run for law firms and legal businesses. The LeanLaw integration with QuickBooks Online Advanced enables firms to track trust accounting, billable hours, and client reports, among other functions.

Check out a **Premium Apps overview video** to learn more about Premium Apps and how they integrate with QuickBooks Online Advanced.

Small Business • Software • Sponsored Content • Technology

CPA Practice Advisor is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors.

© 2024 Firmworks, LLC. All rights reserved