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California-based IncorTech.

Taija Sparkman • Jan. 26, 2012

IT consulting firm [SWK Technologies, Inc.](#) acquired the Sage accounts of southern California-based IncorTech. The Sage business partner specializes in the Sage 100 and Sage 500 business software applications.

For more than 15 years, IncorTech has served as a consulting service for more than 300 clients in the accounting, technology and business industries.

“We are simply thrilled to have completed this transaction with SWK Technologies,” stated Steve Birdwell, President of IncorTech. “We have worked with the SWK team for the past 10 years and have always been very impressed with the level of service they’ve provided to us and to our clients.”

SWK Technologies will focus on selling and supporting the MAPADOC integrated EDI and marketing Sage ERP X3 in southern California. By working with Sage’s partners, SWK Technologies hopes to bring new deals that will benefit both IncorTech former and current customers and any prospects.

“This is a perfect fit for SWK Technologies,” said Jeffrey D. Roth, CEO of SWK Technologies. “We look forward to integrating the existing IncorTech clients into our substantial installed base of current Sage customers.”

David Birdwell, a senior Sage 100 and Sage 500 consultant, will join other SWK staff joins three other SWK staff located in southern California.

“Our client base here is excited to take advantage of the deep resources offered by SWK,” said Birdwell. “They now have access to a full-time support desk and various technical and development resources that SWK has as a cornerstone of their success.”

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