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From the November 2005 [Review of Point-of-Sale Software](#)

Point of Sale – Professional (POS Pro) was created by HighTower, Inc., a software master developer for Sage Software (formerly Best Software), of integrated solutions for various software applications. POS Pro is designed to integrate with MAS 90 and MAS 200 using a patch installation designed to install on your current system without overwriting any data.

Michael Menzies of MJM Programming Consultants says the ability to interface with MAS 90 modules is what drove his company to select POS Pro. MJM Programming

Consultants is a sole proprietorship with two employees that currently supports/implements

30+ MAS 90/MAS 200 users. He notes that the program has many capabilities and that the set up of the system is clear-cut and easy-to-modify. “For end users, POS Pro is easy to manage and exceptionally user friendly, and, implemented with MAS 90, it streamlines the accounting procedures, saving time and money.” Menzies has also found the vendor’s support to be knowledgeable and experienced, thoroughly answering questions and issues they’ve had. “The response time is excellent, and the technicians are pleasant to work with,” he said.

EASE OF USE — 4 Stars

When entering POS Pro using MAS 90, users will click on Modules | POS Pro, which will then take you to a list of options, including Main, Inquiries, Reports, Period End, Optional, Setup and Custom Reports. With the exception of custom reports, each option has an arrow that takes you to further options. The POS

entry screen has a field where you can choose the transaction type, such as

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screens, such as the customer screen, take you to a secondary screen where you can verify customer information. Once familiar with the system, I was able to navigate it quite well.

MODULES/SCALABILITY — 4 Stars

POS Pro is an add-on module to MAS 90 (which is designed for midsize businesses) or MAS 200 (which works in a client/server environment). Modules and scalability are deeply dependent upon MAS 90 or MAS 200 usage, as well as on the modules you have installed on your system. POS Pro offers seamless integration with both of these products and their available modules, which include GL, AR, Sales Orders, Inventory Management, Credit Card Processing and Bank Reconciliation. You will also have to purchase a Library Master Extensions module separately in order to use POS Pro with either program.

FEATURES/FUNCTIONALITY — 4.5 Stars

New features available in POS Pro Version 4.05 include the ability to view unencrypted

credit card numbers and new monthly recap reports by Product Line, Warehouse/Product

Line or Warehouse. You can also print all voided transactions from the Point of Sale module and from the Transaction History Inquiry.

Using POS Pro, you can enter sales, returns, orders, layaways and special purchases all from one screen. Several methods are available when entering a sales transaction, including fast sale transaction (which does not use a customer), customer sale transaction, a layaway transaction, and a rental transaction.

POS Pro will run in multiple locations and allows different preferences assigned to each location. You can also enter customer payments in either the Point of Sale module or in the AR module. Quotes and invoices can be processed through

the Point of Sale module, and each cashier can have their own system preferences

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TRACKING/REPORTING — 4.5 Stars

POS Pro can easily track your point-of-sale transactions, including register voids, cash drawer shortages and sales, by either item or customer. You can also track employee monthly commissions using the criteria you set in the system. System reports available include a Transaction History Report, Outstanding Rental Report, a Credit Card Report, an Active Cash Drawer Report and a Sales Tax Report. Various options and formats are available for most of the system reports. Other reports available include the Monthly Recap by Division or Location, both of which are excellent for stores with multiple locations.

RELATIVE VALUE — 4 Stars

POS Pro is an excellent add-on for those already using MAS 90 or MAS 200. It's also an excellent choice for those looking for a completely new retail system that contains both front- and back-office capability. POS Pro is priced at \$2,995, and the required Library Master Extensions module is \$895.

2005 Overall Rating: 4 Stars

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