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Sep. 29, 2005

From the October 2005 [Review of Not-for-Profit Accounting Software](#)

Marketed by B2P Commerce Corp. as “the only nonprofit software on the market to achieve next-generation integration with QuickBooks 2004/2005, NonprofitBooks

(NPB) was designed specifically for the 200,000 plus users of QuickBooks in the nonprofit sector. Aimed at small to midsize organizations, NPB seems to be an affordable solution to those organizations looking for more nonprofit functionality but who wish to continue using QuickBooks.

EASE OF USE/FLEXIBILITY — 4 Stars

It's important to note that this program is truly aimed at existing QuickBooks 2004/2005 users. Those not currently using QuickBooks will have to purchase and install QuickBooks prior to installing NPB. A setup wizard is included in NPB, which assists with new organization setup. This is also where you create a link to QuickBooks. It's also important to note that not all information can be entered through NPB. Some information still needs to be entered in QuickBooks.

NPB uses a standard drop-down menu, with a series of navigational tools on the left that provides access to functions found within your selection. For instance, clicking on the Setup function will display choices such as main, chart of accounts, programs, institutional donors, etc. Data-entry screens are similar to QuickBooks entry screens, so familiarity with QuickBooks should ensure a smooth transition to NPB.

The centralized transactions screen contains access to common functions such as receive payments, make deposits, enter bills, pay bills and so on.

MODULES/SCALABILITY — 4 Stars

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Outcomes

Management are stand-alone applications that do not require QuickBooks to run. They will integrate with QuickBooks if the customer chooses, but QuickBooks is not required to run the program.

When setting up a new company, you'll be given the option to update existing files, import chart of account information from QuickBooks, or import a pre-configured chart of accounts. Pre-configured sector-specific charts of accounts are available for arts, culture, humanities, human services, faith-based, religion, health, environmental and community foundation. Once setup is complete, you simply click on File | Create organization's file to create the YourOrganization.npb file that will integrate with QuickBooks.

FEATURES/FUNCTIONALITY — 5 Stars

The setup wizard assists you in editing chart of accounts information, adding programs, listing institutional donors and new grants. You can also add opening balances or enter vendor information using the wizard. Using NPB, you can allocate expenses to specified programs, monitor financial information for various funding sources, track organizational grants and produce detail reports. NPB is FASB compliant and features one-step reporting capability. You can easily track all related expenses for each program or organization you have.

Using the Donor Management module is a great way to track donor contacts and all donor transactions. Pledge tracking lets you get a handle on outstanding pledges, track memberships or subscriptions, and perform mass mailings. The Outcomes Measurement module lets you get a good look at the results of those mailings or fundraisers. Again, the program allows you to track all related

programs, results, and produce sophisticated financial reports that detail those

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The Donor Management module enables you to print donor and pledge reports, which can be sorted by donor, donation or administration. You can conduct an effective mail merge campaign by exporting files into Microsoft Word, and you can also export your data to QuickBooks for more reporting options.

SUPPORT/HELP — 4 Stars

The 2005 NPB support plan is \$399, and includes toll-free support with a four-to six-hour guaranteed response time. The company noted that a \$100 discount is included when you buy the program. Support questions can also be submitted via e-mail with a response guaranteed within 24 hours. Free product upgrades are included in the support cost, and an online demo is available at the vendor's web site. :::

RELATIVE VALUE — 4.5 Stars

NPB is a good fit for those already using QuickBooks for their nonprofit organization. If you are looking at software for the first time, be prepared to purchase and install two complete software programs before any data can be entered. For current QuickBooks users, NPB is a good option for those who desire to increase their reporting and tracking options. Priced at \$1,999, NPB is affordable, offers good product support, and comes with an excellent Help feature.

2005 Overall Rating — 4 Stars

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