## **CPA**

## Practice **Advisor**

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Rewards Mastercard, the Kroger Rewards World Elite Mastercard and credit cards offered by nine of Kroger's affiliated brands (for example, King Soopers and Ralphs).

Nov. 08, 2022



As the holiday season approaches amidst rising interest rates and continued high inflation, the average retail credit card annual percentage rate (APR) hit a record high of 26.72%, up from 24.35% last year, according to CreditCards.com's annual Retail Credit Cards Study. Using the same methodology (averaging the midpoints of APR ranges), the average general-purpose credit card currently charges 22.66%.

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There are 24 retail credit cards that charge 29.99% to all cardholders who carry balances (almost all of which are store-only cards). These include Big Lots, BrandSource, Burlington, Dick's Sporting Goods, Discount Tire, Jared, Kay Jewelers, Piercing Pagoda, QVC, TJX, Wayfair and Zales.

"From a consumer perspective, 29.99% is an astronomical rate," said Ted Rossman, Senior Industry Analyst at CreditCards.com. "If you charged \$1,000 and only made minimum payments at 29.99%, you would be in debt for 51 months and would end up paying a total of \$775 in interest. Consumers may want to be more thoughtful about their retail card applications — last year, we found 68% who had applied for a retail card had done so impulsively at least once."

The lowest average retail credit card APRs are advertised by the Amazon Secured Card (10%), the Military Star Card (13.99%) and the Costco Anywhere Visa by Citi (18.24%). Several cards in the study offer ranges for cardholders that can significantly vary according to the cardholder's creditworthiness, such as Apple Card (13.99% to 24.99%), the Capital One Walmart Rewards Mastercard (17.99% to 26.99%) and the Home Depot Consumer Credit Card (17.99% to 26.99%).

This year's interest rate hikes are potentially costing retail credit cardholders about \$1.6 billion in additional interest charges, Rossman says (assuming minimum payments on the \$64.9 billion in total outstanding balances on private label cards, which is according to Equifax).

Deferred interest promotions can also be a major "gotcha" regarding retail cards, as many store cards offer 0% interest promotions, but phrase them as "deferred interest." This means that if cardholders fail to pay the entire balance before the due

date, they will be charged retroactively for all the interest that would have

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better interest rate promotions."

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