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Practice **Advisor**

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Supplier Central leverages existing integrations to automate AR workflows and arm suppliers with actionable data insights and visibility into invoices and payments. Both suppliers and their customers benefit from significant time savings, while also ...

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MineralTree, an Accounts Payable (AP) and payment automation solution provider, has announced Supplier Central, a one-stop, self-service portal for thousands of suppliers who do business with MineralTree customers. Supplier Central leverages existing integrations to automate AR workflows and arm suppliers with actionable data insights and visibility into invoices and payments. Both suppliers and their customers benefit from significant time savings, while also eliminating the liability risk of managing sensitive payment information. Supplier Central also streamlines the supplier onboarding and management process for all involved.

Supplier relationships are pivotal to business continuity and competitive advantage, especially in industries such as healthcare where the steady flow of supplies is critical to meeting customer demand and delivering services. The global pandemic has only put more pressure on supply chains. In a recent MineralTree survey, almost 60% of finance professionals said their supplier relationships increased in strategic importance over the last year.

MineralTree's AP and payment automation solutions deliver significant time and

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- A consolidated view of payments, invoices, and analytics across all MineralTree customers, without having to maintain multiple, white-labeled portals and logins.
- Rather than chasing down AP teams by phone or email, suppliers can quickly look up invoice and payment status, as well as update their payment information.
- Supplier analytics provide important insights into AR efficiency and KPIs such as
 Days Sales Outstanding and Credits Outstanding. AR teams can use these analytics
 to automate internal reporting, update other business stakeholders, and align AR
 processes to strategic goals around cash flow, discounting, and customer
 relationships.
- Suppliers can access detailed remittance information directly in the portal and export the data to streamline the AR reconciliation process.
- For MineralTree customers, Supplier Central provides a number of key benefits as well:
- No need to maintain sensitive payment information for suppliers or respond to inquiries about payment status. This frees up finance teams to focus on higher value activities.
- Assurance of accurate, timely payments made via the suppliers' preferred payment method and optimized use of supplier discounts.
- Stronger digital payment adoption. MineralTree's payment optimization capabilities ensure suppliers are paid in the manner and timelines they prefer. Transaction and payment details can be retrieved at any time along with the remittance details to reconcile across all customers.
- A detailed view into individual payments and invoices as well as aggregate metrics that align with AP KPIs.

Suppliers that qualify for Supplier Central will be automatically invited by MineralTree, with no additional effort required from MineralTree customers.

"In many industries, a business's ability to grow is increasingly dependent on its

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