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Mar. 25, 2021



CPAs and accountants know their clients would rather spend time *in* their business than *on* their business. One of the ways to do that is to recommend third-party apps that integrate with QuickBooks Online. Apps handle tasks, speed workflow, enable productivity, and help businesses – and even your own firm – be more efficient.

If you're running your accounting on [QuickBooks Online Advanced](#), you can help your clients tailor their software to work seamlessly with a growing suite of best-in-class apps, add-ons, and purpose-built integrations offering exclusive capabilities for Advanced customers. With Advanced's [Premium Apps](#), QuickBooks becomes a hub for managing all of the workflows that help your clients work smarter and grow faster – all from one place.

For small- and mid-size businesses, the manual tasks associated with preparing and sending estimates are often inefficient and take time away from serving customers. Intuit® recently launched the DocuSign eSignature Connector by QuickBooks to help small businesses digitally sign estimates directly from QuickBooks® Online

Advanced (Advanced). In addition to time, customers can save an average of \$36 per

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can follow up with next steps immediately.

QuickBooks

Estimate #1010

Customer: [Dropdown] Email: [Text Box]

Pending [Dropdown] Send later [Checkbox] [Call Now](#)

Billing address: [Text Box] Estimate date: [Text Box] Expiration date: [Text Box] Location: [Dropdown]

Shipping to: [Text Box] Ship via: [Text Box] Shipping date: [Text Box] Tracking no.: [Text Box] Shipping from: [Text Box]

Sales rep: [Text Box] Sales channel: [Dropdown] Invoice type: [Dropdown]

Customer Location: [Text Box] Customer ID: [Text Box] Project Hours: [Text Box]

#	SERVICE DATE	PRODUCT/SERVICE	SKU	DESCRIPTION	QTY	RATE	AMOUNT (USD)	TAX	CLASS
1									
2									
3									

Add lines Clear all lines Add subtotal

Message displayed on estimate

Send estimates with DocuSign

Select Save and send with DocuSign to start sending estimates to your customers.

Cancel Print or Preview Make recurring Customize More Save Save and send

(Click to enlarge image.)

QuickBooks recently launched several other integrations as part of its strategy to address the unique pain points of mid-market customers, and create an all-in-one financial and business hub. The DocuSign eSignature Connector by QuickBooks application is just one of a variety of best-in-class apps and purpose-built integrations that power growing businesses and help them digitally transform.

Other apps include:

- **Bill.com:** With Bill.com and Advanced, your clients will get more financial control

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- **Salesforce:** The Salesforce Connector by QuickBooks seamlessly integrates data between Salesforce and QuickBooks. Built by QuickBooks exclusively for Advanced users, the Salesforce Connector is only available as one of Advanced's hand-picked Premium Apps.
- **LeanLaw:** LeanLaw is an industry-specific app that boosts productivity for law firms and legal businesses. The LeanLaw integration with QuickBooks Online Advanced enables firms to track trust accounting, billable hours, and client reports, among other functions.

Check out a **Premium Apps overview video** to learn more about Premium Apps and how they integrate with QuickBooks Online Advanced.

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