CPA Practice **Advisor**

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to know the long-term financial payback of the college you're planning to attend. Four years of study — or even two, for some programs — and the debt many students ...

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Whether you plan to be a nurse, an engineer, a pharmacist or a rabbi, it wouldn't hurt to know the long-term financial payback of the college you're planning to attend. Four years of study — or even two, for some programs — and the debt many students graduate owing, make knowing what's ahead more important than ever.

There is a free online tool that does just that. The Georgetown University Center on Education and the Workforce (CEW) has a searchable database of 4,500 colleges and universities that shows their return on investment (ROI).

The CEW uses federal data on each school's net price (the actual typical cost to

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bachelor's degree is \$765,000. For-profit colleges have the lowest median payoff, \$551,000.

The CEW's 40-year estimates are likely on the conservative side, as the researchers relied solely on existing federal data for earnings rather than extrapolate. Current earnings data supplied by schools stops at 10 years, so the CEW does not factor in any earnings growth after 10 years.

The CEW data suggests that public schools and private nonprofit colleges offer the best career earnings payoff. Among the 45 schools that land right at the 75th percentile for NPV, 22 are private nonprofit schools, 20 are public nonprofits and three are private for-profit schools.

The CEW tool also includes data on schools that offer associate degrees and certificate programs.

A shortcoming of the tool is that it doesn't break down NPV by major. At a tradespecific school such as the Marine Maritime Academy (40-year NPV of \$2 million), that's not a big deal. But when a school offers different majors with widely varying financial payoffs—engineering vs. education, social work vs. business administration, etc.— the variance in graduates' actual earnings trajectory matters plenty. The CEW says it will tackle program (major) level NPV when that federal data becomes available.

Still, the CEW tool offers an important data point for high school students and their parents to consider when researching schools. Much goes into choosing a school beyond the pure economic payoff, but if you're stacking up different schools and they have widely different career NPV, that seems like a worthwhile bit of intel.

Vetting schools using the long-term payoff metric

A web search of "CEW a first try at ROI" will lead you to the interactive tool. (Note:

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that specializes in four-year bachelor's degrees). For the record, the next two highest NPV schools are also pharmacy-focused: St. Louis College of Pharmacy and the Massachusetts College of Pharmacy and Health Science also have 40-year NPV above \$2 million. The Massachusetts Institute of Technology and Stanford round out the top five highest career NPV.

Among four-year degree schools, the three lowest 40-year NPV are the Rabbinical College of Ohr Shimon Yisroel (\$248,000), Yeshiva Gedolah Imrei Yosef D'spinka (\$276,000) and the Pennsylvania Academy of Fine Arts (\$294,000).

Sorting schools that specialize in two-year associate degrees shines a light on the economic security a nursing degree can provide. The top three ranked by 40-year NPV are St. Paul's School of Nursing-Queens (\$1.9 million), St. Joseph's College of Nursing (nearly \$1.4 million) and Memorial College of Nursing (\$1.3 million). Plenty of technical schools that specialize in two-year associate degrees also deliver aboveaverage career payoffs. ITI Technical College and the Morrison Institute of Technology have a 40-year NPV of more than \$1.1 million.

The CEW database lists 73 schools that specialize in certificate programs (two years or less) that have estimated career NPV of more than \$1 million. Four of the five certificate program schools with the lowest projected career NPV (all less than \$300,000) are beauty schools.

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