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Aug. 23, 2020


Retail sales continued to recover from the impact of the coronavirus pandemic in July, growing more slowly than the month before but adding to the strong turnaround seen since this spring's declines, according to a survey by the U.S. Census Bureau.
"Retail sales for July were another positive step in the right direction as our economy continues to slowly reopen," NRF President and CEO Matthew Shay said. "Americans are showing their continued resilience and willingness to spend in the face of this unprecedented pandemic and government actions to date have clearly supported

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are spending, they are anxious about their health and economic well-being, so they are being pragmatic. The amount of uncertainty about forecasting is huge as we look toward the second half of the year, and what happens with the economy comes down to what the coronavirus allows us to do."

The U.S. Census Bureau said that overall retail sales during July were up 1.2 percent seasonally adjusted from June and up 2.7 percent year-over-year. That follows an 8.4 percent month-over-month increase in June. Retail sales have been climbing after a record monthly drop while most stores were closed in April.

NRF's calculation of retail sales - which excludes automobile dealers, gasoline stations and restaurants in order to focus on core retail - showed July was up 1 percent seasonally adjusted from June and up 10 percent unadjusted year-over-year. NRF's results are different from the Census Bureau's figures because of the categories excluded by NRF.

The July numbers were part of a strong trend: NRF's numbers were up 7.1 percent unadjusted year-over-year on a three-month moving average and up 4.7 percent for the first seven months of the year.

Just over half of retail categories saw month-over-month gains and three-quarters saw year-over-year increases. The biggest monthly gain came at electronics and appliance stores, which are selling more computers for home offices and online learning because of expected school closings, along with more appliances associated with home improvement spending and higher home sales.

Specifics from key retail sectors during July include:

- Electronics and appliance stores were up 22.9 percent month-over-month seasonally adjusted but down 2.3 percent unadjusted year-over-year.
- Clothing and clothing accessory stores were up 5.7 percent month-over-month

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- General merchandise stores were down 0.2 percent month-over-month seasonally adjusted but up 3.1 percent unadjusted year-over-year.
- Building materials and garden supply stores were down 2.9 percent month-overmonth seasonally adjusted but up 16 percent unadjusted year-over-year.
- Sporting goods stores were down 5 percent month-over-month seasonally adjusted but up 18.9 percent unadjusted year-over-year.

Small Business

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