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FIRM MANAGEMENT

Xero Partners with K-Coe Isom

K-Coe and its clients will have access to Xero's cloud-based accounting and practice management platform as well as Xero's ecosystem of more than 800 third-party applications to help boost efficiency and performance.

May. 29, 2020

Xero, the global small business platform, today announced an agreement with **K-Coe Isom** (K-Coe), one of the leading food and agriculture consulting and accounting firms in the United States, to transition the firm's clients onto the Xero platform.

K-Coe and its clients will have access to Xero's cloud-based accounting and practice management platform as well as Xero's ecosystem of more than 800 third-party applications to help boost efficiency and performance.

As well as being one of the leading food & agriculture firms, K-Coe has a strong regional presence in community banking, construction, education, healthcare, manufacturing, real estate and development, and technology.

K-Coe is also investing heavily in software and technology product development and automation, especially focused on farmers and the agriculture industry.

With the launch of their Pinion IO platform with Xero at its core, K-Coe is aiming to revolutionize farm back office accounting and data management globally.

Matt Powell, K-Coe's Global Innovation Leader said, "To support K-Coe's growth plan and the launch of our new Integrated Office platform 'Pinion IO', we needed a robust, cloud-based general ledger accounting software with a high level of client

support and advanced functionality. Xero's cloud-based accounting and practice management platform offers the unique financial management tools and real-time insights that can boost the efficiency and performance of client operations, as well as enable our clients to make more informed decisions. Xero's understanding of the unique challenges our firm and clients face, coupled with the ability to support our vision for connectivity and customizable solutions, made them the perfect partner for us."

Tanner Hoffman, General Manager, Verticals at Xero Americas said, "We've seen how firms and their clients benefit when they take advantage of cloud-based accounting solutions. Not only does it give business owners time back to focus on what they're passionate about, but the tools available on the Xero platform streamline processes and provide rich insights so accounting professionals can serve as trusted advisors to their clients. We look forward to working with K-Coe and believe our partnership will deliver an improved experience for farming and agricultural businesses."

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