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CONFERENCE

The AccuFund reseller meeting was held virtually on Friday, March 20, 2020. In addition to the presentation of the AccuFund Partner Leadership awards, the meeting provided attendees with technical updates and training on new software.

Apr. 02, 2020



AccuFund, Inc., provider of accounting and financial management software for nonprofit, local municipal and government organizations, today announced the recipients of its annual Partner Leadership Awards for sales and marketing success in the previous year. Presented during a virtual meeting in response to the COVID-19 crisis, 2019 awards recognize the volume sales leaders for the AccuFund Accounting Suite. The reseller meeting also highlighted new system features, including recent API integrations with FormStack.

AccuFund bestowed Partner Leadership awards for overall volume sales leadership, volume sales leadership in the government and nonprofit sectors, volume leadership

in add-on sales and total unit sales, volume leadership in representative payee sales,

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- **Cornsilk Company** – Partner Leader in Marketing Excellence
- **Brisbane Consulting Group, LLC** – Partner Leadership Award
- **Watkins, Ward & Stafford** – Partner Leader in Support Excellence

“We are so proud of our Resellers for their commitment to solving their customers’ problems and addressing their finance management needs with the implementation of our products,” said Ian Scotland, vice president and general manager of AccuFund, Inc. “their dedication to their clients makes us so grateful for their partnership. Knowing we are all working together to support nonprofits and local governments to help their community members is incredibly powerful.”

“We are grateful to receive this honor and recognition from AccuFund and their support for our standing as a top reseller in the nonprofit and government markets,” said Pat Vaughan, president at Inventive Software Systems, LLC. “We consider it a privilege to work with a company that is committed to excellent customer service and offers a robust accounting solution that is easy to use yet meets our customers’ complex financial management needs. We have the tools and support we need to do a great job for our customers.”

“We are thrilled to receive this year’s Volume Leader in Government Sector Sales. AccuFund is a diverse financial management solution that fits very well with governments and nonprofits,” explained Elisa Kearney, president of EMK Inc. “This product is constantly being updated with enhancements and features that continue to please our clients and meet their growing needs. We want to thank AccuFund for all their support.”

“As Founder and CEO of Cornsilk Company, I have had the privilege of working with many members of the AccuFund team for over 20 years. Their expertise in the nonprofit financial management software industry has been instrumental in the success of our clients with whom we’ve had long term relationships,” explains Jan

Patton. “Internal processes and reporting have been expedited to a level of efficiency

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