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Mary Girsch-Bock • Sep. 10, 2018



Cougar Mountain Denali Point of Sale

www.cougarmtn.com

From the Sept. 2018 reviews of Point-of-Sale systems.

Denali Point of Sale from Cougar Mountain Software offers excellent point of sale capability and is an excellent fit for small to mid-sized retailers that already use Denali applications. Denali Point of Sale is offered in two of the three Denali accounting packages available, with users able to add additional applications to any of the available packages if desired.

The latest version of Denali includes an enhanced interface that features both updated colors and icons. A new dashboard is also offered in the latest version of the

application. There are also various report updates included in the latest release as

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Denali Point of Sale accepts multiple types of tender, including cash, checks, credit and debit cards, gift cards, coupons and EBT. Alternate tenders can also be set up, including voucher and rebate options, with the option to accept multiple tender types for a single transaction. Users can also process multiple types of transactions from the point of sale interface including returns, voids, credits, layaways, and special orders. Users can also process non-inventory item charges through the point of sale module such as delivery, service, or other charges.

Users can choose to process sales using a standard monitor, a touch screen monitor, or by using a barcode scanner. Standard sales and non-inventory sales can be easily processed, and users can process a cash sale or customer sale as desired. Both product and customer information can be looked up from the point of sale entry screen, and new products and customers can be added on the fly if desired.

All customer data is managed in Denali's AR module, where users can access customer buying history, payment preferences, credit information and demographic data. There are a variety of user defined fields available as well that will allow for easy tracking of additional customer data.

Denali Point of Sale includes solid inventory management capability, with the product supporting up to five pricing levels. Users can track inventory by serial number or product code, and the product also support multi-location inventory. Multiple user-defined fields are available for tracking additional product details if desired.

Denali offers a solid selection of both sales and inventory reports, with all reports powered by Crystal Reports for good customization capability. Sales reports available include Sales by Salesperson, Sales by Item, Sales by Register, Sales History, and Promotional Sales History report. The Inventory module also offers good reporting options, including both Understock and Overstock reports, a Promotional Sales report as well as a Movement report. Users need to ensure that all transactions have

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standard hardware peripherals including cash drawers, touch screen monitors, PIN pads, check readers, pole displays, and credit card readers.

Cougar Mountain offers a service portal where users can access resources such as user guides and excellent online help. Customer support is available via telephone during regular business hours, or users can email a support request if desired. The Software Assurance Plan offers users access to all product updates and offers training and service discounts as well. Various training options are also available including onsite training, phone training, and training classes held at Cougar Mountain's headquarters.

Cougar Mountain Denali's Point of Sale module is a good fit for small to mid-sized retail businesses that currently or plan to use Cougar Mountain applications. Denali Point of Sale is available in both the Ascent and Summit versions of the product, with users also having access to the Inventory module as well, though only Summit offers Multi-Location Inventory. There are also a variety of add-on options available from Cougar Mountain, with complete pricing available upon request.

2018 Rating – 4.75 Stars

Accounting • Hardware

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