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Sellers moving goods through the Amazon FBA inventory system benefit greatly from its distributed network of warehouses and vast array of logistics services. But, in recent months, as many states have increased compliance enforcement efforts for remote sellers, the benefits of the outsourced fulfillment network can introduce tax compliance risk for sellers. Avalara has introduced a new report that allows sellers to easily see where their goods have been stored within the Amazon fulfillment network, retroactively and on an ongoing basis.

“As states continue to tighten the tax compliance rules, the complexity for Amazon FBA sellers continues to increase,” said Kellie Zimmerman, VP of Sales, Avalara. “To avoid audit risk, it’s never been more important for FBA sellers to have accurate data to make informed decisions about their compliance needs and requirements. With TrustFile and our FBA Report, Avalara is providing FBA Sellers with a 360, detailed

view into where and when their goods flow through the fulfillment network, so each

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their borders by fulfillment services as a trigger for nexus. This means states are imposing requirements for sellers who own inventory in these states to collect and remit sales tax. as a result, “sellers using marketplace fulfillment services need information on where their inventory is stored.”

The [FBA Inventory Report](#) allows sellers to:

- View exact inventory locations within the network for FBA fulfillment centers, including the date of when inventory first appeared in a center and address of each center
- View the dollar value of monthly sales fulfilled from each center
- View state-level summaries to support nexus determination
- Determine if it meets thresholds that would require registration and compliance in each state
- View ongoing monthly updates as Amazon adds new fulfillment centers

Avalara customers and FBA sellers are seeing the benefits of the report:

“Pulling my FBA inventory allocation details directly from Amazon is a massive pain,” said Stan Stemp, CEO of [Jolity Inc.](#) “TrustFile’s report provides in-depth details on my inventory storage locations by month, as well as gross sales, number of orders, item numbers and tax collected. It gives me everything I need to know about my inventory in one place.”

“TrustFile’s FBA Inventory Report gives sellers an instant snapshot of states where their inventory has been held, showing exactly which states may have a nexus issues,” said Adrienne Kosewicz, CEO of Play It Safe World Toys. “It’s a great tool for sellers that have not yet begun collecting sales tax because now it shows you exactly where your hot spots are and how much potential liability accrues each month that you continue to sell without collecting sales tax. For sellers like me who are

collecting sales tax already, it's also a helpful tool to estimate what portion of

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