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September 2017 Payroll Channel

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7 Smart Reasons for Your Payroll Clients to Use Time Clocks

By Louie Calvin

Looking to enhance your payroll offering? There's no better way than placing time clocks in your clients' businesses. Time clocks are simple to implement; in many cases they integrate with your current payroll software. They also provide an additional revenue stream for your firm, in addition to other benefits we'll explore in this post.

Benefits of Using a Payroll Time Clock

Here are seven smart, profit-generating and time- and error-saving things you and your clients can do when you implement time clock software in their businesses.

- 1. Collect employee data faster** — There's nothing more frustrating to a payroll preparer than waiting for, or chasing down, clients to get what's needed to process payroll. Time clock applications manage employee changes and hours/time data throughout the pay period in electronic format — much easier than fielding phone calls or emails.
- 2. Correct and accurate payroll calculation and reporting** — Anytime your team can reduce human error, you'll spend less time correcting or delaying payroll. Time clocks today are smart devices — they can automatically log out or deduct for meal periods for people who forget to punch in or out, — and technology like data-sharing and use of APIs eliminates double data entry. An automated time system also makes recording hours easier for remote workers, or when employees travel. Depending on the system, reports upload directly into your payroll software, reducing the need for manual entries. The payroll preparer has the benefit of documented client sign-off on the data they submit, and direct import into your payroll application. This eliminates manual data entry and payroll checks are automatically ready for your review.
- 3. Re-focus your valuable time on more important business areas** — In addition to the peace of mind that comes from knowing you receive approved and accurate payrolls from your clients in a decipherable format, fewer manual entries and corrections means you'll have more time to focus on other, more valuable areas of your business. (Your client will have more time, too; the only task they'll have is to review and submit time sheets to you.) In my experience, a manual payroll process takes about 10-15 minutes longer per client per pay period. So if you have 60 payrolls to manage, that's 15 hours per pay period consumed keying clients' payroll. What great things could you do for your business with those 15 hours each week?
- 4. Develop additional streams of revenue for your business** — With such fast and easy payroll calculations, you could easily increase the number of payroll clients without adding additional staff. That means more profits for your business.
- 5. Ensure employees are accurately reporting time** — With a time clock system, you can set up security parameters to make sure the employee is the one reporting their own hours — and that they're reporting them accurately. You also have the ability to monitor time in and out, meals, breaks and more. Remember, wages that are overpaid or underpaid can result in liabilities that

put your business clients at risk for fraud, with the statute of limitations up to three years.

6. **Comply with Affordable Care Act (ACA) regulations and labor laws** — ACA requirements have changed in the last few years — and it's imperative to comply in order to avoid a penalty. A time clock will help you track the number of employees you have and the hours worked, so you'll know if your clients are reaching the threshold of offering health insurance. You can also track and monitor time to make sure your clients are in compliance with standard labor laws, especially if they employ a minor.
7. **Track time and projects to streamline workflows** — Your clients can monitor how many hours are worked, as well as the employee pay rate to make sure they're on budget with their payroll costs. Your clients can see time off entered by employees and monitor, approve or deny a request. The client also has the ability to create and assign a client task or project to an employee, to know where their time is being spent. And it's helpful for employees, too. They can request time off, and see the details of a project including what tasks need to be completed.

As you can see, a time clock system will not only save your firm and your clients time and money, it will help reduce input errors and even give your clients' employees peace of mind that they're being paid for their time accurately.

From the [Thomson Reuters blog](#). Louie Calvin is a product manager with Thomson Reuters Tax & Accounting responsible for accounting and payroll products.

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