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most. In a Robert Half survey, chief financial officers (CFOs) said the single greatest impact of a poor hiring decision is lower staff morale (39 percent), followed ...

Mar. 22, 2017





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managers in the United States at companies with 1 to 499 employees.

staff during this time.

the burden while roles are vacant.

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As expensive as it is to replace a bad hire, the money isn't what concerns employers most. In a Robert Half survey, chief financial officers (CFOs) said the single greatest impact of a poor hiring decision is lower staff morale (**39 percent**), followed closely by lost productivity (**34 percent**). Monetary costs came in third, garnering **25 percent** of the response.

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The survey was developed by [Robert Half](#), the world's first and largest specialized staffing firm, and conducted by an independent research firm. The survey is based on interviews with more than 2,100 CFOs from a stratified random sample of companies in more than 20 of the largest U.S. markets.

CFOs were asked, “Which one of the following, in your opinion, is the single greatest impact of a bad hiring decision?” Their responses:

Lower staff morale	39%
Lost productivity	34%
Monetary cost	25%
Other/don't know	<u>2%</u>
	100%

“There are a number of reasons someone may not be a good match for a job — he or

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decisions also can cause staff to question management's judgment and even lose faith in company leaders.”

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