

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

transactions, while offering more flexibility and scalability than ever before.

Mary Girsch-Bock • Mar. 13, 2014

BASIC SYSTEM FUNCTIONS: 4.5 STARS

Most QuickBooks products are designed to be up and running quickly and QuickBooks Point of Sale is no different. The setup interview makes it easy to enter data specific to each business. Existing customer or product lists can be easily imported into QuickBooks Point of Sale, and users can add the minimal information and enter the rest at a later date.

The revised system navigator is clearly designed with the retailer in mind, with users able to process sales transactions easily and access multiple screens if needed. A solid selection of tools designed to guide new users through the system is available. The main Point of Sale navigation screen offers quick access to sales features along with Customer, Employees, Inventory, Purchasing, Financial, and Report options. Users can add new customers or products on the fly, and process a void or return. QuickBooks Point of Sale also offers quick customization capabilities, such as the Quick Pick option, where specific, related products are grouped together for quick sales processing.

Supervisors can maintain system security, assigning rights to employees or assigning rights to a group with similar system access rights. Supervisors can also assign employee system rights by job function, with employees given full system access, point of sale access, or specific system access to individual features such as inventory. All Point of Sale navigator buttons can be completely customized, allowing cashiers the ability to create a custom interface that will uniquely suit their needs. Customizable dashboards are also available to management, providing vital data such as sales history, bestselling products, department statistics, as well as any past due balances and amounts owed.

Lookup options are available throughout QuickBooks Point of Sale, with cashiers

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

levels, and manage inventory at multiple stores. Intuit also has a wide variety of third-party applications designed to work with QuickBooks POS including an e-Commerce product that integrates with both the POS product as well as QuickBooks Financial products for complete system integration.

SPECIALIZED FEATURES/SERVICES: 4.5 STARS

QuickBooks Point of Sale users have the option to use either a standard monitor or utilize a touchscreen monitor. Products can be entered into the system manually or scanned for quicker processing. Third-party add-ons such as the e-Commerce product allow users to easily link their brick and mortar store with their web store. Retailers can accept a variety of tenders including cash, checks, credit and debit cards, gift cards, and gift certificates.

The flexible payment option allows users to accept other forms of payment as needed. A great feature for those who need mobile capability is the Go Payment app, which allows retailers to accept payments from just about anywhere using a smart phone or tablet. Customer data including purchasing history can be easily tracked with cashiers and managers able to quickly access customer data as needed. This allows managers to process targeted emails and other marketing campaigns based on that history.

Customer information can also be exported to QuickBooks Financial Software, and the new Salesforce CRM for QuickBooks allows users to record customer sales related data. QuickBooks also allows retailers to use custom gift, loyalty, or rewards cards.

TRACKING/REPORTING: 4.5 STARS

All QuickBooks products integrate, allowing users to share data for more comprehensive reporting capability. Customer data can be tracked and managed for

direct mail and marketing campaigns, and the availability of Salesforce for

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

can also track detailed customer sales demographics including product sales by zip code.

QuickBooks Point of Sale dashboards provide a quick view of vital sales data including Sales by Department, Employee Sales Totals, and Bestselling Products. QuickBooks Point of Sale offers thorough audit trail functionality throughout the system, with managers able to view all system transactions in a detailed transaction list

INTEGRATION/IMPORT/EXPORT: 4.75 STARS

QuickBooks Point of Sale 2013 offers easy integration with all QuickBooks financial products, with data easily shared between the two for complete front/back office management. QuickBooks also offers a variety of add-on products that are designed to integrate with the Point of Sale product. Solid import/export capability allows users to import existing customer or product detail.

QuickBooks Point of Sale also integrates with all point of sale hardware such as PIN pads, signature capture devices, and employee time entry systems. QuickBooks also offers a hardware bundle for a flat fee that includes a receipt printer, credit card reader, cash drawer, and barcode scanner that you can opt to purchase with the software.

HELP/SUPPORT: 4.5 STARS

QuickBooks Point of Sale includes a variety of help options to new users including the "I Want to..." feature, which allows users to quickly find the correct place to process necessary transactions. Automatic system updates are available through Intuit, although users can decline the option to automatically update data, and download updates when they choose. QuickBooks offers product users an extensive

selection of product support options; designed to suit either new or experienced

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

Strengths

- Scalable, with three editions now available
- Available as a desktop or cloud-based solution
- Availability of apps such as Go Payment and Salesforce for QuickBooks offers more user flexibility than in the past
- Affordably priced for even the smallest retailer
- Quick product setup and solid help functionality is available throughout the product

Potential Weaknesses

- Not suitable for those processing high numbers of transactions
- Limited product expansion capabilities available
- Some retailers may require more custom report capabilities

SUMMARY & PRICING

QuickBooks Point of Sale 2013 is available in three distinct editions. The Basic edition retails for \$1,199.95. the Pro edition is priced at \$1,699.95, and the Multi-Store edition, which supports up to 20 locations, is available for \$1,899.95. QuickBooks Point of Sale can be used as a stand-alone product, or integrated with QuickBooks financial products for a complete front/back office management solution for small to mid-sized retailers.

2014 OVERALL RATING: 4.5 STARS

Accounting • Small Business • Technology

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us