## **CPA**

## Practice **Advisor**

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Nov. 20, 2013

The TRAVERSE version 10.5 connector, part of the business accounting and ERP platform from Open Systems Inc., has been certified by Avalara, which establishes a partnership through which Open Systems' customers can now use Avalara's AvaTax capabilities from within the TRAVERSE v 10.5 existing workflow to automatically calculate the final sales tax amount on every invoice. This eliminates the tedious work and complexity of calculating taxes across multiple jurisdictions and helps businesses focus on their core offering.

Avalara is a provider of sales tax and compliance automation services in the cloud. Open Systems, Inc. is a supplier of ERP, CRM, and POS software and services.

"We're always focused on helping our clients manage their businesses more efficiently," said Linda Shillingburg, VP of Business Development for Open Systems. "Our integration with Avalara will allow TRAVERSE v10.5 users to easily manage and remain up-to-date on increasingly complicated tax regulations."

Pascal Van Dooren, EVP of sales and marketing at Avalara said, "This strategic partnership allows Avalara to provide its industry leading compliance solutions to TRAVERSE v10.5 customers in a fast, easy and affordable way. In today's electronic world it just doesn't make sense to manually manage sales tax."

Since its founding nearly a decade ago, Avalara has pioneered the service-based platform for tax automation and emerged as a dominant player in this market by leading the automation effort for financial, ecommerce, POS and mobility applications for businesses. Today Avalara's SaaS solution provides a complete set of

transactional tax compliance services developed specifically to serve the needs of

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