Sage North America — Sage 100 Fund Accounting
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From the Nov. 2012 Review of Nonprofit Accounting Systems.

Best Fit: Sage 100 Fund Accounting (formerly Sage MIP Fund Accounting) is well-suited for mid-sized nonprofit organizations and government entities that require extensive budgeting and grant management capability. Sage 100 Fund Accounting is a comprehensive financial software product designed specifically for nonprofit organizations and government entities. Sage 100 Fund Accounting offers complete financial and grant management capabilities. Modular in design, Sage 100 Fund Accounting is a scalable product that can be enhanced with the addition of add-on modules at any time.

Strengths

- Available as a desktop or Cloud-based system
- Excellent selection of system modules
- Single user edition available for smaller nonprofits
- Excellent system customization capability
- Excellent grant management and fundraising capabilities

Potential Limitations

- System setup will require up-front time
- Costs can escalate depending on number of users and modules required

BASIC SYSTEM FUNCTIONS: 5 Stars
Sage 100 Fund Accounting can be installed as a desktop product or as a hosted

solution, that can be accessed anywhere. The Sage 100 Fund Accounting user

Accounting data entry screens are user friendly, and all include the necessary look-up options. To the left of the screen is a complete list of system modules. To the right, users can set up help and other links as needed. Additional tabs are found in all data entry screens, making it easy to go from function to function.

Sage 100 Fund Accounting contains an impressive number of modules, including AP, Accounts Receivable Reporting, Accounts Receivable Billing & Sales Order, Advanced Security, Allocations Management, Bank Reconciliation, Budget, Data Consolidation, Data Import/Export, Direct Deposit, Electronic Funds Transfer for AP, Electronic Requisitions, Employee Web Services, Encumbrances, Executive View License, Fixed Assets, Forms Designer, GASB Reporter, GL, Grant Management, HR Management, Inventory Control, Multicurrency, Payroll, Purchase Orders, Scheduler, and Visual Analyzer.

The amount of modules available as well as the addition of a single user system makes this Sage 100 Fund Accounting extremely scalable.

Core NFP/Fund Accounting Capabilities: 5 Stars
Sage 100 Fund Accounting offers a flexible chart of accounts that allows users to utilize an unlimited number of segments. The table-driven structure saves time when setting up multiple grants and funds. Sage 100 Fund Accounting easily handles multiple transaction types including setting up recurring entries, allocation entries, encumbrances, as well as standard posting entries such as cash receipts and budget entries.

Budgets can be set up for multiple grants, funds, programs, and even accounts. Users can create an unlimited number of budgets, and users can easily view previously saved budget totals when making adjustments. Budgets can be created for multiple years, and users can use drill-down capability to view all documents relevant to that budget.

The optional Sage Fundraising 50 solution offers users a complete CRM/donor

system access by user.

Sage 100 Fund Accounting contains a multitude of e-features, including EFT payment capability for both AP and AR modules, direct deposit functionality, and an Employee Web Services module, where employees can electronically enter timesheet data.

The Electronic Requisition module allows users to request reimbursements and other expenses. Donors and other customers can be emailed statements and invoices, and the online version of Sage 100 Fund Accounting provides users with online access to the program from anywhere.

Management Features: 5 Stars
The Visual Analyzer module offers users easy access to financial dashboards. All of the dashboards offer drill down capability, allowing users to keep a handle on all fund and program activity. Use advanced warning controls to activate warnings when total expenses are about to exceed budgeted expenses.

Future period totals can be estimated as well, creating a "what-if" scenario. Sage 100 Fund Accounting's Advanced Security module allows managers to set individual or group security rights, and system access can be limited at varying levels including department, program, and account level. A premium security option with field level encryption is also available.

The AR module tracks aging, contains an invoice template, and allows uses to create custom billing cycles as needed. The Sage Fundraising 50 module tracks all incoming pledges and donations, and manages all donor information. Data files can be attached to relevant files, creating a central file cabinet for all program and funds.

Financial Statements & Reporting: 5 Stars

Sage 100 Fund Accounting allows users to import data from a variety of third-party applications, and the users can export data to a variety of file formats including HTML, Word, Excel, CSV, and PDF. A completely integrated system, Sage 100 Fund Accounting offers users a wide variety of modules that can be purchased as needed. The hosted version of Sage 100 Fund Accounting provides accountants with easy access to system data as needed.

Help/Support: 5 Stars

Sage 100 Fund Accounting offers users excellent Help functionality throughout the program. The Sage website offers users access to an online community, a knowledgebase and customer portal, where users can download system updates, and links to the Sage support online chat option. Training options include real-time online learning, custom training, classroom training, and an annual customer conference. Silver and Gold level support plans are available at an affordable price, with training and forms discounts, extended hours, and annual system evaluations offered at the Gold support level.

Summary & Pricing

Sage 100 Fund Accounting is available in a single-user version for $2,995. The online version, Sage Nonprofit Online, starts at $349.00 per month and includes Sage Grant Management, Sage Fundraising Online and CRM
solutions. Extremely scalable, Sage 100 Fund Accounting is suitable for nonprofits of just about any size.

2012 Overall Rating: 5 Stars

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