CPA

Practice **Advisor**

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Isaac M. O'Bannon • May. 24, 2012

The National Association of Tax Professionals (NATP) and New River Innovation have partnered to offer New River Innovation's flagship software product, Beyond415, to its members at a discounted rate. Now NATP members receive a special rate on a tool that will guide them through their clients' issues that come up after filing, such as IRS notices—allowing for greater accuracy and efficiency in providing what the IRS requires and resulting in a prompt response.

Beyond415 is a web-based system for post-filing practices and procedures involving correspondence with the IRS. The system helps firms save time, stay current, and empower staff to contribute on any client issues that come up after filing.

"We've had a 'heads up' from the IRS that there would be a lot more correspondence audits in the future. That means more CP notices to clients of our members," says Paul Cinquemani, NATP Director of Business Development. "No tax preparer likes their clients getting notices from the IRS because clients think any problem with their return is the preparer's problem."

Beyond415 automates post-filing IRS issues from start to finish—helping practitioners save time, get it right on the first attempt, and better serve their clients. The system's guided, authoritative approach enables administrative staff to handle IRS notices with reduced support. Clients want IRS issues behind them, so this system embeds practical content and customer care features to streamline the entire workflow. This allows practitioners to provide expedited assistance to clients.

"We're unaware of another vendor that offers this practical and needed service in this efficient way," adds Cinquemani. "We're so delighted to have joined up with New River Innovation to provide this system to our members at a special rate."

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individual tax preparers, enrolled agents, registered tax return preparers, Certified Public Accountants, accountants, attorneys and financial planners. They work in offices that assist over 11 million taxpayers with tax preparation and planning.

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