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Arsement, Redd & Morella, LLC – Lafayette, LA

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Contact – John R. Redd, III, CPA, CVA, Partner

The firm operates out of a single office with 6 partners and 32 additional staff members. They are a traditional firm servicing small businesses by providing a “controllershship by the hour” approach. A cornerstone of their original business model is to focus on providing services that clients want, rather than what they need. The firm just celebrated its 25th anniversary with all of the original partners.

[Click here to go to the May 2012 Review of Doc.IT.](#)

A mixed array of applications are used at the firm including: Lacerte tax software, QuickBooks, Peachtree and MAS 90 for client accounting, Thomson Reuters Trial Balance and Engagement CS applications for assurance and entity tax engagements and ProFx Practice Management. Therefore, their selection of Doc.It was chosen as the optimal solution due to its ability to work in a mixed application, or “best of breed” environment. They are in their third year of using Doc.It

Scanning Model

The firm is utilizing primarily a “mixed” mid-point scanning process, not front or back end. Staff generally scan documents as they do the work. They share access to a pool of six high speed scanners (60 ppm multifunction devices.) Some are using the document recognition application which does a good job of recognizing documents and puts them in the proper folder in the binder.

Review notes are either recorded using a traditional manual approach, in a Microsoft Word document or some enter the notes directly into the Doc.iT binder. The Doc.iT PDF editor provides many of the annotation tools found in Adobe Acrobat. Each

staff person can setup their unique signature stamp with color designations to

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The first thing they noticed is the "little man" delivering the boxes containing reams of paper stopped coming by." Off-site storage is down 50% already and will be reduced to zero within two years due to the fact that they are cycling through only electronic files going forward.

Favorite Features

- Immediate access of documents. For example, a year ago a client notified him that he received an IRS tax notice requesting charitable contributions documentation. The firm was able to respond with all the requested documents within 30 minutes without ever having to leave their desk.
- Able to share so much more because the files are in Doc.IT and they are accessible even if someone else is using them, as compared to paper documents.
- Printing directly to Doc.It reduces the need to scan.

Lessons Learned

- Implementing Doc.iT resulted in a very significant benefit as a by-product. It caused them to standardize their procedures across the firm. "Everybody has to do it the same way."
- Hiring an independent industry consultant (Dr. Bob Spencer) was the best investment they made. After going to a number of conferences and viewing demos, they wanted someone to come in and provide them with an objective assessment of their options.
- A common misconception is that a DMS will help you work faster. It doesn't necessarily do that, except in terms of document retrieval. It does make you more efficient as a firm overall.
- All of your process and procedures must be standardized and they have to be followed so that the DMS actually functions. "You have to pay attention to the rules."

- You have to be flexible. Regardless of how much you plan ahead of time, something

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