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Awards

Past Year Sales Leaders for the AccuFund Accounting Suite Were Recognized at AccuFund's Annual Reseller Meeting Held March 25-27, 2012.

Isaac M. O'Bannon • Apr. 11, 2012

AccuFund, Inc. has announced the recipients of its Partner Leadership Awards for sales and marketing success in 2011. Presented at a special dinner held the first evening of AccuFund's annual reseller meeting in late March, the awards recognize the volume sales leaders for the AccuFund Accounting Suite. AccuFund is a provider of financial reporting and accounting software for non-profit, municipal and government organizations.

Partner Leadership awards were presented for overall volume sales leadership, volume sales leadership in the government and non-profit sectors, volume leadership in add-on sales, and for installation and support excellence.

The 2011 Partner Leadership award recipients were as follows:

- NWBS Consulting, volume sales leader overall and volume leader in government sector sales;
- BlumShapiro, volume leader in non-profit sales;
- Nalley and Associates, volume leader in add-on sales; and
- Mountaineer Computer System, leader in installation and support excellence.

“We have assembled a superb team of resellers who are dedicated to the AccuFund Accounting Suite and how it enables organizations to streamline accounting processes while also saving time and operating costs,” stated Peter Stam, president of AccuFund, Inc. “Our Partner Leadership Awards recognize their commitment as well as how instrumental they are in helping AccuFund attain market leadership and become the go-to financial management solution for non-profits and government.”

“AccuFund makes it easy for us to sell the Accounting Suite by continually investing

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to work with.”

The AccuFund reseller meeting was held March 25 -27, 2012 at the The Tremont House in Galveston, TX. In addition to the presentation of the AccuFund Partner Leadership awards, the meeting provided attendees with technical updates, training on new software, and sales techniques.

Nonprofit

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