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Aug. 29, 2007

40 Under 40 Honoree: Robert J. Chandler — 36

Founder, President & CEO, ManageComm, Inc., El Cajon, CA

EDUCATION: BS Accounting & Business Management —
Southwestern College

FAMILY: Wife Brianna; Daughter Makenna (1)

HOBBIES & INTERESTS: God, family & friends, baseball,
reading, traveling, computers

PROFESSIONAL AFFILIATIONS: AIPB, Sleeter Group Network, QuickBooks
ProAdvisor

What's the one piece of technology that MOST helps you get through your normal workday?

“ManageComm’s ‘e-Dashboard,’ which is a portal that manages workflow by bringing the entire client’s information together into a single source, allows me to be much more efficient and profitable. The e-Dashboard is a personalized, interactive user interface for accessing financial administrative resources, and an integrated, paperless document storage and retrieval (DSR) system for storage, retrieval and distribution of the complete library of documentation relating to each client. It also allows remote access to the client’s QuickBooks files.”

What will be the biggest change over the next five years in the ways tax and accounting firms operate?

“More and more practices will want to get their clients online with an Application Service Provider (ASP) to enable remote access to accounting files and documents via the Internet. With ASP in place, they will be able to offload

time-consuming routine tasks, such as data entry and statement reconciliation,

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In meeting head-on the problem of finding reliable, qualified bookkeeping and accounting staff, Robert Chandler is a true global entrepreneur. After earning his accounting and business management degree, Robert prepared for his career as an innovative accounting business owner by holding professional positions in restaurant management, accounting, pension administration and financial services.

He went into private practice in 1997, and then in 2000 launched the ManageComm Inc. bookkeeping company with one employee. By 2003, he had eight employees and 150 clients, and today has 15 employees and 400 clients nationwide.

With ManageComm, Robert created the first (and now the largest) online bookkeeping firm in the U.S., providing his clients with application service provider (ASP) capabilities that include remote access to their QuickBooks files via the Internet so that they can access their books anytime, anywhere they have a Web connection. Following this innovation, Robert Chandler developed RealTimeBookkeeping.com and the "first of its kind" Real Time Bookkeeping (RTB) System, which grew organically out of the real-world conditions of his own bookkeeping business serving small business customers. The RTB System is designed for professional bookkeepers and accounting firms nationwide, providing a reliable solution for increasing billings and reducing costs by completely automating the QuickBooks bookkeeping process.

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Technology

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