CPA Practice **Advisor**

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Aug. 29, 2006

Education – BSBA Accounting, Ohio Northern Univ. Family – Wife Shonda (also a CPA); son Jackson 2; daughter Tatum 5 months. Hobbies & Interests – His children, reading, baseball, running, exploring history and studying economics. Professional Affiliations – AICPA, Ohio Society of CPAs (former local chapter Board of Directors), FPA.

What peers, clients and friends say about Jared:

After graduating with honors, Jared attained the 10th highest score in Ohio on the Uniform CPA exam. He has been a shareholder in the local tax and accounting firm of Sielschott & Walsh CPAs, Inc. since 2001. Jared was integral to bringing this firm into the "modern era" as far as technology and software optimization, helping it to increase revenue from approximately \$600k to over \$1 million. He is also a Certified Financial Planner practitioner, and holds securities licenses that have enabled him to bring financial services to Sielschott & Walsh. He is leading the way in Northwest Ohio as far as the next generation of accountants and continues to strive for advances in client service offerings and internal use of technology to increase productivity.

What technology or business process does Jared see affecting the tax and accounting profession in the next five years?

"Continued advances in tax and accounting software and office hardware allow CPAs to be more productive than ever, but also place pressure on fee levels and profitability because of these advances allowing (a) the client to handle certain accounting functions internally, and (b) more practitioners to enter the market, whether or not they are a CPA. As the 'old guard' of CPA/Partners begins to wind down their careers, an opportunity exists to make

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