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Results Estimates, Sales Orders, and Invoices.

Isaac M. O'Bannon • Nov. 20, 2023



Results Software, a provider of CRM, project, field service and business management solutions, has partnered with **Avalara**, a provider of tax compliance automation software for businesses of all sizes.

Results is now part of Avalara's Certified for AvaTax program, which features integrations that perform at the highest level, providing the best possible customer experience. As a result of this partnership, Results clients can now choose **Avalara's AvaTax** to deliver sales tax calculations within Results — in real time.

The new integration streamlines and improves sales tax calculation accuracy in

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to accurately calculate and file sales tax,” said Results Software founder and CEO Sam Saab. “Results clients gain significant value and efficiency with an integration that has a simple interface with comprehensive controls.”

“Sales tax is difficult to get right. I’m pleased the Results team has built one of the best Avalara integrations to date,” said Randy Johnston, Results Software co-founder and CTO. “This will certainly help Results and QuickBooks users alike.”

Results is now an [Avalara Certified](#) partner. Certified partners pass a series of criteria developed by Avalara to ensure the connector’s performance and reliability, thereby helping mutual customers benefit from a seamless experience with Avalara’s tax compliance solutions.

“Results Software understands the needs of its clients, and their integration offering reduces complexity for their clients in many ways,” said Meg Higgins, senior vice president of Global Partners at Avalara. “We understand that digitization of business processes is not an option, it is essential; we are proud to offer fast, accurate, and easy tax compliance solutions to our shared customers.”

[Results Software](#) helps businesses and firms streamline operations, heighten efficiency, and enhance performance with award-winning CRM, project, business, and field service management solutions.

Software

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