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INNOVATION

Results offers a two-way integration with all versions of QuickBooks Online (QBO) as well as QuickBooks Desktop (QBD), in the U.S. and internationally.

Isaac M. O'Bannon • Nov. 09, 2023


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Results

Results Software, acquired by Abacus Data Systems in 2017, has recently been reacquired by the original owner and founder, Sam Saab. In the years preceding this recent reacquisition, Sam partnered with industry-veteran Randy Johnston to develop the *DoMore Platform*, a remarkably adaptable Business Management System that serves a broad array of global clients in various sectors and industries. Following the reacquisition of Results Software earlier this year, the company successfully harnessed the foundation of DoMore to reintroduce the Results product on the cutting-edge platform that prioritizes a mobile-first design.



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Sam Saab, joined by the three directors who ran Results Software before the 2017 acquisition, states, “We are very excited to have Results Software back with the original management team, Mike Honig, Jessica Solis, and Paul Salemi. We look forward to collaborating with both our longstanding and new clients as well as our partners. At Results, our passion has always been to aid businesses in streamlining their operations and growing their business through automation and enhanced visibility that our award-winning product provides.”

The new Results platform and product line offerings were built from the ground up using state-of-the-art technology and incorporating a mobile-first design – representing a fresh perspective on CRM, Business, and Field Service Management. Results offers a wide range of functionalities, encompassing relationship management, scheduling, services, documents, projects, billing, inventory, a contacts web portal, and much more. Notably, every module within the system is fully customizable and flexible to meet the specific needs of each unique company. Results® is a cloud-based and cross-platform solution with the unique option of an on-premises deployment.

Results offers a two-way integration with all versions of QuickBooks Online (QBO) as well as QuickBooks Desktop (QBD), in the U.S. and internationally. Randy Johnston, the Chief Technology Officer (CTO) of Results Software, affirms, “The resurgence of Results Software within the QuickBooks ecosystem provides our partners with an exceptional CRM, Business, and Field Service Management tool, empowering them to more effectively match clients’ needs with the appropriate application.”

To celebrate the new product launch and as an expression of gratitude to loyal, long-standing clients, Results extended a generous offer to provide a 100% credit refund to their perpetual license holders, which could be used towards the newly revamped

Results product. “Our customer base has been through not one, but now two

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applications users rely on. The Results Software development team is actively working on a number of new features and integrations to ensure continuous alignment with the evolving needs of their customers.

To learn more about Results Software, visit www.Results-Software.com.

Accounting • Technology

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