CPA

Practice **Advisor**

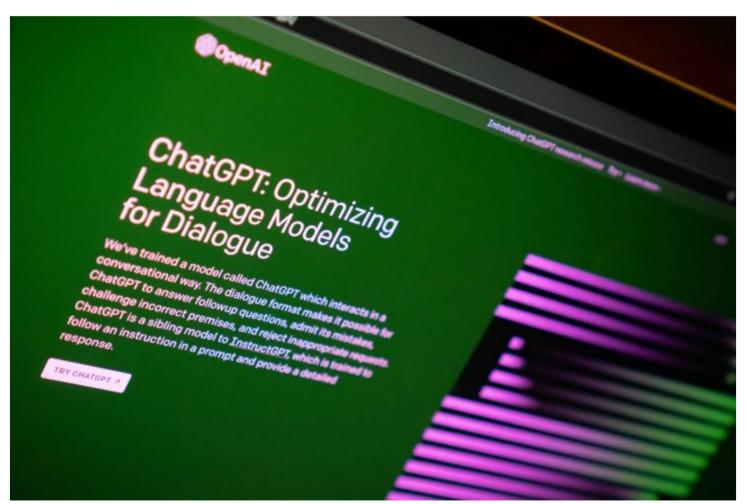
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To demonstrate how generative AI can assist you and your team in its day-to-day grind, I've created this content creation example using Chat GPT's 3.5 model.

Becky Livingston • Jun. 09, 2023



"AI can take a lot of the heavy lifting out of marketers' jobs, allowing us to focus on the strategic and creative aspects of our work," says Kristin Lemkau, Chief Marketing Officer at JPMorgan Chase, in an interview with Forbes on the impact of AI on marketing.

10 Top Al Application Uses

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- Social Media Analysis: AI tools can analyze social media data to identify customer sentiments, monitor brand reputation, and discover new opportunities for engagement.
- 4. Customer Service: AI-powered chatbots and virtual assistants can provide 24/7 support to customers, answering frequently asked questions, and resolving issues.
- 5. Lead Generation: AI algorithms can help identify potential leads based on customer data, website interactions, and other relevant factors, improving the efficiency and effectiveness of lead generation efforts.
- 6. Sales Forecasting: AI can analyze historical sales data and market trends to predict future sales and help CMOs and CGOs develop sales strategies accordingly.
- 7. Content Creation: AI can generate content, such as product descriptions, blog posts, and social media updates, based on predefined templates and user data.
- 8. Ad Optimization: AI can optimize ad campaigns by analyzing performance metrics, identifying audience segments, and adjusting ad targeting and bidding strategies accordingly.
- 9. Market Research: AI can analyze large amounts of data to discover new market trends, customer preferences, and other valuable insights, enabling CMOs and CGOs to make informed decisions.
- O. Competitive Analysis: AI can monitor competitors' online activities, product launches, and pricing strategies, providing insights into the competitive landscape and helping CMOs and CGOs stay ahead of the competition.

In Action

To demonstrate how generative AI can assist you and your team in its day-to-day grind, I've created this content creation example using Chat GPT's 3.5 model.

Prompt: provide 5 blog post ideas for construction accounting

Results:

• "The Importance of Accurate Job Costing in Construction Accounting"

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Now that you have a blog post, review it and sprinkle in your brand personality. Infuse it with quotes from your service line professionals. And, remember to include links to other content you have on the topic.

Prompt: write a 160 character meta description for this content

Result: Learn how construction accounting can help manage cash flow for contractors. Accurate recordkeeping, forecasting, and monitoring are key. Read more here.

Prompt: write 3 social media posts, including hashtags for this content

Result:

- 1. Proper construction accounting is essential for managing cash flow. Learn how accurate recordkeeping, forecasting, and monitoring can help your business succeed! #constructionaccounting #cashflowmanagement #financialstability
- 2. Are you a contractor struggling to manage cash flow? Construction accounting can help! Discover the benefits of budgeting, forecasting, and managing accounts receivable. #contractorlife #cashflow #constructionaccounting
- 3. Effective construction accounting can help you stay financially stable and make informed business decisions. Find out how to manage your cash flow with accurate recordkeeping and forecasting. #financialmanagement #constructionindustry #cashflowplanning

Prompt: write an email drip campaign for this content

Results: View the email drip Chat GPT created for this content.

I could keep going with this scenario and ask Chat GPT to create a slide deck, online

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