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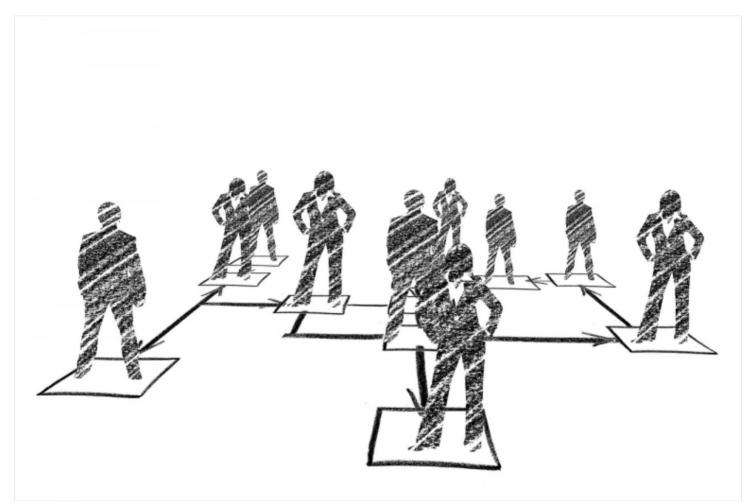
Practice **Advisor**

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profession? If one is paying attention, the alarm bells are sounding across the board, and it really hits home if you've had a personal experience being short-staffed.

Ernie Villany • Mar. 21, 2022



Should we be concerned about the rising number of accountants leaving the profession? If one is paying attention, the alarm bells are sounding across the board, and it really hits home if you've had a personal experience being short-staffed.

I own a small firm in Boulder County, CO and last year at this time, I was about to deal with what would end up being a 50% reduction in staff—much harder to absorb

than what most accounting firms see. At any rate, it may be time for accountants and

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Corporate America, and it's estimated that the accounting profession alone lost an inordinate amount of its total workforce. What's particularly intriguing is that even before Covid, the accounting industry was losing 10-15% of its small firm professionals—and it's only sped up since that point.

Barging Towards the Exits

When the Covid lockdowns began two years ago, it was right in the midst of tax-filing season—our busiest time of the year. Then the federal government announced the PPP loan programs, grants, and all other means of assistance. That drove up the demand on our time, which is difficult enough to manage during a normal year. Everyone in this industry loves to fall back on the term "burnout," but looking back there was much more contributing to the situation we find ourselves in.

The work itself is high-pressure. Individuals and corporations hold us to near-impossible standards of perfection. Considering the seriousness of our work, perhaps that's warranted, but it doesn't reduce the pressure facing our profession. 70 to 80-hour workweeks aren't at all uncommon, but are we responsible for allowing this to become the norm?

Most who've quit their jobs during the Great Resignation did so to gain a better work-life balance. Clearly, our industry is no outlier in that area.

Show Us the Money

Is the pay grade no longer worth the effort? The mid-\$60K per year for even junior accountants would seem like a comfortable living, but the long hours have a way of averaging that out. Work-life balance? Maybe for a few months out of the year, but they don't call it "tax season" for nothing. Interestingly enough, some of the big accounting houses have begun raising salaries and bonus packages. Earlier this year, KPMG announced \$160 million in salary increases for its 30,000 employees. And

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that vastly improved our productivity. My personal experience tells me that neither of these solutions have yet to catch on with the majority of firms our size, but they should. We simply must reduce the number of hours, and the workload, of our professionals. Or they'll continue to head for the exits.

What kind of a fight would we as an industry need to put up to commit to a 40-hour workweek, even during the busy season? Cops do it. Teachers do it. Might that look like an attractive career choice compared to our current outlook? Clearly, the "way we've always done things" is no longer a sustainable business model. And to think it only took a pandemic and a major economic meltdown to prove it. To address how broken our retention efforts are in the accounting industry, it's going to take a cultural transformation. Which could—and should—begin within our own four walls.

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Ernie Villany, CPA is the founder and president of Boulder Valley CPAs (BVCPAs), a Colorado-based CPA/advisory firm representing clientele in 30 states. Ernie has over 20 years of experience in public accounting, helping small to medium-size businesses around the world plan and manage their financial growth, while mitigating tax liabilities.

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