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**RHONDA — These don't have to go in this order... just what works best for the layout.**

## **About BQE Software Inc.**

BQE Software Inc. was founded in 1995, and has grown into the leading developer of time and expense tracking, billing and project management solutions for professional services firms. Its flagship BillQuick system offers comprehensive features that simplify and streamline these processes, providing a flexible solution that enables organizations of any size to more efficiently manage workflows, ensure appropriate billing, monitor cash flow, allocate staff and track personal time off. The Enterprise, Pro and Basic versions of BillQuick are in use by more than 200,000 users worldwide, offering direct integration with Microsoft Outlook, QuickBooks, Peachtree and MYOB accounting systems. Additional business productivity solutions from BQE Software include:

**Industry-Specific Versions** of BillQuick for Accountants & CPAs, Architects & Engineers, IT Consultants, Attorneys and Government Contractors.

**BillQuick Online**, a completely web-based version of the time tracking, project management and billing program, with no software installation required, automated data backup and anytime/anywhere access via PC, Mac or web-enabled smartphones.

The **BillQuick Web Suite**, which allows remote access to the full power and functionality of a business' installed version of BillQuick. It can also be used with

PCs, Macs or web-enabled smartphones.

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reporting functions, including the ability to schedule automatic processing, memorize filters and create custom formats.

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## **Shafat Qazi, CEO & Founder, BQE Software Inc.**

For nearly two decades, Shafat Qazi, the CEO and Founder of BQE Software, has worked with professionals in service-based businesses such as accountants, lawyers, architects and engineers to continue to develop and refine solutions specifically geared toward helping them achieve greater efficiency in the management of time, expenses, billing and projects. Shafat and his staff regularly work with users of BQE programs to proactively see how trends in workflow are progressing, and to help shape future versions of the program to keep up with the ever-changing needs of the modern workplace. This active engagement with customers results in many new features each year, and more than 200 additions and changes in the 2011 version alone.

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## **2010 Year in Review**

While most analysts advised businesses to be prepared for a no-growth year, BQE continued to grow at an unprecedented rate. At the end of the third quarter this year, we grew our revenue by over 43 percent. This growth is not in spite of the sluggish economy, but rather the result of it, as businesses seek solutions such as BillQuick that can help them be more efficient and productive with fewer resources. We are very happy with this growth and excited about the future of our business. Here is a summary the year 2010:

1. BillQuick 2011 was released on time in March this year with over 200 new and

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3. BillQuick Online was released after 16 months of beta testing by professionals. Unlike other cloud-based software, BillQuick Online works with the installed version, "calling home" to keep the desktop version of BillQuick in sync with the cloud database. It will be rolled out to other global markets in the coming months. Check it out at [BillQuickOnline.com](http://BillQuickOnline.com).

4. While unemployment across the country continued at high levels, BQE was fortunate to increase its work force by more than 10 percent. Increased staff also caused us to significantly increase our office space, while also adding newer tools and technologies that helped us to better serve our customers.

5. Demand from accountants and attorneys grew significantly in 2010 showing early signs of improvements in our economy and reflecting the trend toward seeking increased productivity with fewer staff through streamlined and automated processes. As a result, the accounting profession felt less of the economic downturn than many other sectors.

## Predictions for 2011 & Beyond

1. Operating systems will focus more on speed and interface improvements rather than features. New versions of Windows, Apple and Android will focus on ease-of-use and will be more streamlined.

2. Touchpads from Samsung, HP, Sony and Dell will finally hit the stores, not only rivaling the iPad but focusing more on business utility. This new breed of devices will increase the demand for touch-based software. Core business solutions like QuickBooks and Microsoft Office will face serious challenges in maintaining their dominance on these devices.

3. The new 4G networks that are completely IP-based will provide significantly more bandwidth, which will give birth to a new breed of Internet devices. Expect to see

watches, refrigerators, TVs and even cars to be connected to the world via built in 4G

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