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Practice **Advisor**

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Financials solutions, including the SAP S/4HANA® Finance solution, bringing enhanced control and automation to Finance & Accounting departments worldwide.

Nov. 06, 2018



BlackLine, Inc., a provider of financial automation solutions that enable Continuous Accounting, has entered into a reseller agreement with SAP. Under the terms of the new agreement, SAP will have the ability to resell BlackLine's market-leading cloud-based finance and accounting solutions to businesses around the world.

"SAP has been a long-time partner; from very early on, they understood that organizations worldwide could close faster with more control, visibility and confidence by adding BlackLine to their SAP Financials offerings," said Mario Spanicciati, BlackLine's chief strategy officer. "It's a very powerful statement by SAP that they have now decided to sell and support our solution directly. We believe this new agreement represents an opportunity to expand our global footprint even further."

BlackLine's cloud platform complements the functionality provided by SAP ERP Financials solutions, including the SAP S/4HANA® Finance solution, bringing enhanced control and automation to Finance & Accounting departments worldwide.

SAP is adding BlackLine solutions to its pricelist, enabling SAP account executives to sell them worldwide with the same processes, contracts, incentives and conditions

as the rest of the SAP portfolio. SAP also will provide customer support.

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ERP-agnostic, integrating with more than 30 different leading source systems, allowing BlackLine's rules automation engines and analytics to be applied to a wide variety of finance and accounting operational processes.

Accounting • Technology

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