CPA

Practice **Advisor**

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Nov. 05, 2018



OnPay has introduced its Partner Program. The OnPay Partner Program adds powerful new features to the company's award-winning payroll software, making it easier for accounting and bookkeeping firms to serve every client, integrate with leading accounting software and create partnership opportunities.

"For more than a decade, OnPay has offered a cloud-based solution that serves every single type of small and midsize business, including operations with special payroll requirements like farms, restaurants, nonprofits and clergy. We are now extending that convenience to accounting and bookkeeping firms through our Partner Program. With the OnPay Partner Program, firms can simplify payroll, introduce new services, and ensure fast, accurate pay runs," said Mark McKee, president and COO of OnPay.

The OnPay Partner Program for accountants and bookkeepers provides:

• A full-service payroll solution that addresses the needs of clients with up to 1,000 employees or contractors, including nonprofits, agriculture, franchises, and

restaurants. The program also includes integrated HR, workers' compensation and

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- An accessible price of \$36 per business plus \$4 for each active employee.
- Special benefits and pricing for accountants and bookkeepers.

"The businesses I work with feel that payroll is no longer a chore now that they have OnPay," said Nicole Williams, tax supervisor at Frazier & Deeter. "OnPay is user-friendly, offers extremely responsive support and scales easily with growing companies. It's a great fit whether a business is new to payroll or has been processing it for 10 years. With OnPay, I know I'm in capable hands."

The OnPay Partner Program is now open for accountants and bookkeepers. QuickBooks Connect attendees are encouraged to view demonstrations and learn more by visiting booth 8B during the conference. You can also learn more online here.

Payroll

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