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## PRODUCT & SERVICE GUIDE

# VAI and Vertex Partner to Automate Sales and Use Tax in Integrated ERP Platform

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VAI, a leading ERP software developer, announced it has partnered with [Vertex, Inc.](#), a leading provider of tax technology and services, to simplify and streamline tax calculations and reporting. Through this partnership, VAI customers now have access to Vertex<sup>®</sup> Indirect Tax *O Series*<sup>®</sup> through a cloud-based application on VAI's [S2K Enterprise](#) software platform.

With almost 12,000 ever-changing tax jurisdictions throughout the U.S., this integration enables companies to manage the increasingly complex tax landscape, as well as ensures compliance. Vertex indirect tax solutions provide businesses with reliable sales and use tax calculations and signature-ready returns for products purchased and distributed across the globe. S2K customers benefit from a simple, streamlined platform that provides accurate taxation on every transaction that occurs in the S2K ERP software system.

“This partnership and seamless integration with VAI offers our mutual customers a solution to simplify tax calculations, allowing their internal resources to focus on

more value-added contributions,” said Paul Beirnes, managing director of partner development at Vertex. “The S2K solution is easy to work with and VAI has been a great partner with extensive expertise in core business processes and a keen understanding of its customers’ needs. Together, we are well-positioned to deliver an exceptional integrated enterprise-ready solution.”

Dental Health Products, Inc. (DHPI), one of the nation’s largest and leading dental supply distributors, has already benefitted from the VAI and Vertex partnership. DHPI has been a VAI customer for over 18 years, and with seven full-service branches and distribution locations across the U.S. and a consumer website, DHPI needed to add a tax solution that would automatically track tax compliance, which differs depending on geographic location. DHPI has saved significant time and resources with the automated taxability and calculation that tracks each transaction in every jurisdiction.

“Before we implemented the integrated Vertex solution it took us hours to calculate taxes, and we would come across discrepancies that would take even more time to identify and fix,” said Terry Vande Hei, accounting manager at DHPI. “As a distributor operating nationwide, we needed a tax solution that ensures that we always stay on top of tax changes and are reporting accurately. The Vertex solution integrated with VAI’s S2K enables us to automatically and accurately handle complex tax calculations, saving us significant time and resources to date.”

“Our customers require a tax solution that takes the complexity out of tax calculation,” said Maggie Kelleher, director of business development at VAI. “We’re excited to partner with Vertex, which has an established presence in the tax industry and is renowned for their user-friendly technology. Our customers, including DHPI, have already seen significant benefits from the partnership, and we’re looking forward to many more successful integrations and happy clients.”

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