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HIRING FACTS REVEALED



of senior managers say it's common for a candidate not to live up to expectations when interviewed.

SENIOR MANAGERS WERE ASKED:

"On average, how many resumes do you receive for an open position?"



40 resumes for one advertised position



"Approximately how much time do you spend

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On average, how many candidates do you interview for an open position?"



7 candidates
for one position



Approximately how much time do you spend interviewing each job candidate for an advertised position?



41 minutes
per interview



Source: Robert Half survey of more than 300 senior managers in the U.S. working at companies with more than 20 employees.

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Employers impressed by a job candidate's resume often discover the person isn't such a good match for the position after all, research shows. More than six in 10 senior managers (64 percent) in a survey from global staffing firm Robert Half said it's common for an applicant with a promising resume to not live up to expectations when interviewed.

The survey also looked at how much time employers spend [assessing job candidates](#).

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- A lack of technical abilities (51 percent) and soft skills (49 percent) are [common reasons new hires don't work out](#).

View an [infographic](#) of the hiring facts.

“Finding good resumes is just one piece of the hiring puzzle,” said Paul McDonald, senior executive director for Robert Half. “The full process can be challenging, but recruiters lighten the load and accelerate the timeline for employers by sorting through application materials, conducting initial interviews, and assessing skills and corporate culture fit. This allows hiring managers to focus their attention on candidates with the greatest potential.”

For additional tips on hiring, see Robert Half's blog post: [How to Hire an Employee: 6 Tips to Head Off Hiring Headaches](#).

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