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Integration

Bill.com's new integration with QuickBooks Online offers a more streamlined bill pay experience and gives users a more accurate view of their current cash flow

Taija Sparkman • Jul. 21, 2017

The screenshot displays the QuickBooks Online dashboard for a business named 'Power Tech Solutions'. The interface includes a left-hand navigation menu with options like Dashboard, Customers, Vendors, Employees, Transactions, Expenses, Reports, Taxes, and App Center. The main dashboard area features several key components:

- Start taking payments:** A prominent green checkmark icon indicating that the user can now start taking payments.
- Setup bank deposits:** A green checkmark icon indicating that bank deposits are set up.
- Personalize GoPayment:** A green checkmark icon indicating that GoPayment is personalized.
- Invite Employees:** A button with a plus sign icon to invite new employees.
- Download Mobile App:** A button with a smartphone icon to download the mobile application.
- Order Card Reader:** A button with a card reader icon to order a new card reader.
- Bill pay online:** A summary card showing a total of \$8,598 in bills, with a breakdown of overdue amounts: \$4,998 (5 overdue), \$1,800 (2 due today), and \$1,800 (8 due after today). It also notes that 3 payments need attention.
- Tips:** A section titled 'Break free from the desk' encouraging users to use a mobile app to snap photos of receipts and manage invoices.
- Sales by Product:** A donut chart showing sales for the current week totaling \$16,120, broken down by product: House Blend Espresso (\$10,000), Guatemala Santa Lucia (\$6,000), Columbia Santa Lucia (\$100), and All other products (\$20).

Paying bills can be a real pain point for small businesses, whether they're the payee or payer. Intuit has been hard at work helping small businesses get paid faster, but what about all of the bills that get manually paid and then manually recorded back into QuickBooks Online? Bill.com and QuickBooks have come together to launch Bill Pay for QuickBooks, a deeper integration that makes it easier for users to pay their bills online and have a clearer picture of their bottom line.

“The integration with QuickBooks Online and Bill.com helps small business owners

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outside of the solution and later manually record them as paid within QuickBooks Online. Embedding Bill.com's bill pay functionality directly into QuickBooks Online alleviates manual entry and reduces chances of error, as transaction data is automatically entered into QuickBooks Online. The integration will save small businesses 50 percent of their time spent paying bills.

“Prior to this integration, our customers couldn't pay their bills electronically through QuickBooks Online,” said Salyer. “That's 30 million bills that are manually entered every month that customers have to then manually track and mark as paid. Because of this, small business owners and their accountants can never be 100 percent sure if outstanding bills are truly unpaid or just haven't been entered as paid yet.”

As part of the new integration, QuickBooks Online users will get a real-time view of their business to see the status of bills – pending, outstanding or paid. Vendors will also be able to send bills directly to QuickBooks Online, where small businesses can then view the invoice and pay online. Other features to be rolled out include a paperless inbox invoice, dashboard widget and a more complete overview of their business' overall health and cash flow, allowing users to see the status of their bills right from the QuickBooks Online dashboard.

“Our integration with Bill.com is the perfect textbook example of how we want to work with third-party apps and we are really excited about how our partnership is shaping up,” said Salyer. “As a leader in electronic accounts receivables and accounts payables, Bill.com is really focused on customers and solving their key pain points. We worked closely with them to identify how this integration should work to make it foolproof for our customers.”

Bill Pay for QuickBooks Online offers significant benefits for accountants as well. Because this integration will provide a more accurate view of their clients' cash flow,

it will allow accounting professionals the ability to become a more trusted advisor.

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and innovate around the integrations that actually benefit users.”

The integration was first rolled out to a select group of customers in January. Since then, more than \$7 million in payments have been processed through the digital bill pay integration. All QuickBooks Online users can now sign up for a free 30-day trial at apps.intuit.com/billpayqbo. After the trial, users can continue to access Bill.com bill pay service directly through QuickBooks Online for \$9.99 per month plus transaction fees.

Small Business

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