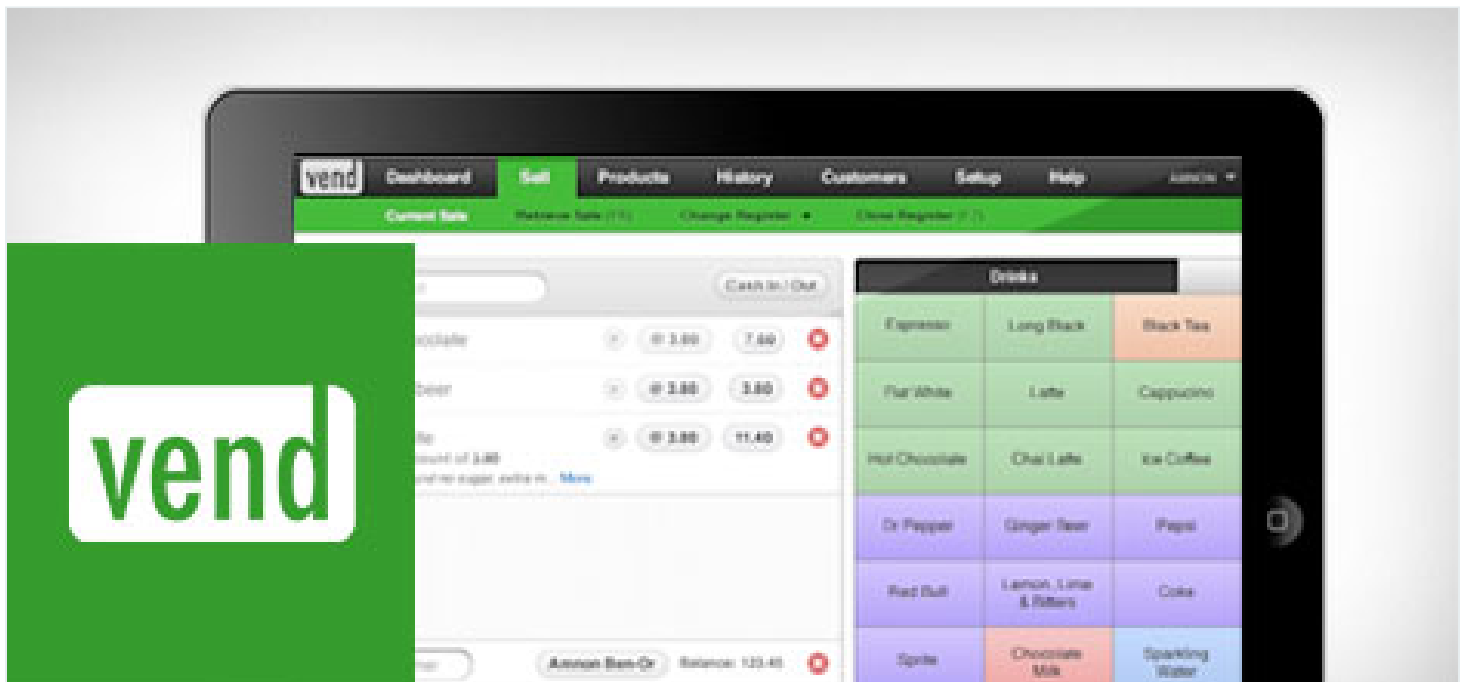


Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

share thousands of customers worldwide. Under the agreement, both companies will pursue a range of product updates and joint marketing activities, to deliver the ...

Jul. 26, 2016



New Zealand-based, cloud software companies **Vend** and **Xero** are partnering to be preferred providers of services to their customers. The collaboration sees Vend and Xero formally unite under joint business and product development goals in key international markets for the first time.

Industry leaders in cloud software, Vend and Xero first integrated in 2010 and already share thousands of customers worldwide. Under the agreement, both companies will pursue a range of product updates and joint marketing activities, to deliver the most advanced end-to-end solution for small business retailers.

“Some 30% of Vend customers in NZ and Australia already connect to Xero, and we want to accelerate this growth in other markets too, such as the UK and USA. We’ve

been working hard with Xero to develop a truly innovative offering for retailers, one

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

how to increase cash-flow and profitability.

“Vend have put a lot into developing their integration with Xero,” says Will McTavish, CEO of Xero partner Link Solutions. “It makes retail easy. In my humble opinion, it’s the most advanced integration in the Xero ecosystem and the benefits of using it are huge.”

Both companies are also partners in Apple’s Mobility Partner Program, and have been working closely with Apple to leverage mobile and iOS to innovate the customer experience.

“We don’t think of software as creating a solution but as an ecosystem that makes everyone’s business better,” said Rod Drury, CEO, Xero. “Partnering with Vend helps us deliver on that vision. Integrated cloud apps are the future for businesses and with cloud accelerating globally, it’s an exciting time in the industry.”

New features of the Vend-Xero integration

- Real-time profit snapshot. Cost-of-goods-sold now post to Xero, providing an accurate snapshot of how a business is truly performing in real-time, with easy view of profit against total operating expenses.
- Streamlined invoicing. Manual editing and updates for invoicing and payment due dates is eliminated, reducing admin and giving retailers even more hours back in their day.
- Bulk account payments. Multiple account sales or laybys can be paid off in a single transaction and payments sync from Vend to Xero automatically.
- Customer sync. Contacts and any updates to customer details also sync between Vend and Xero automatically.

- Enhanced user-experience. Improvements to the design and layout of the system

Hello. It looks like you're using an ad blocker that may prevent our website from working properly. To receive the best experience possible, please make sure any blockers are switched off and refresh the page.

If you have any questions or need help you can email us

(NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors.

© 2024 Firmworks, LLC. All rights reserved