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the investment of £139m on research and development during FY15, the Sage CEO used the keynote as a platform to set out how all Sage products will now be connected ...



Jul. 26, 2016

Cloud accounting software maker Sage announced at Sage Summit 2016 its strong commitment to future technologies, with a focus on new and existing partnerships that power business growth. Revealed during CEO Stephen Kelly's keynote address, which opened the world's largest gathering of entrepreneurs and business builders, Kelly spoke about how, through the use of the latest technologies and tools, Sage is levelling the playing field for entrepreneurs – and it's just the start of the technology revolution all entrepreneurs and business builders of all sizes need to be a part of to compete and grow.

Investing in the future with the introduction of Sage Cloud

The dedication to helping businesses grow is a personal crusade of Kelly's. Following

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to the developer community with the launch of Sage Marketplace, a new open, APIdriven platform for Independent Software Vendors to showcase their Sage developer add-ons and apps.

Industry firsts—leapfrogging the competition

Another highlight was the official launch of Sage's new admin bot, Pegg, a smart assistant that allows users to track expenses via their chosen messaging app. Pegg removes the complexities and enables entrepreneurs to manage finances through conversation. By digitising information at the point of capture, it takes away the pain from receipts and expenses, eradicating the need for paper and data entry.

Powerful new partnerships

This coincides with the news that Sage has partnered with Slack, which will act as one of the core messaging channels connected to Pegg. Having recently joined as Global Director for Mobile Product Management, Sage's Kriti Sharma said: "With the rise of freelancing and the sharing economy, the number of small businesses is growing exponentially. Most of these business owners use messaging apps, and with Pegg we aim to bridge the gap between these apps and work, rendering accounting invisible to the end user and making running a business as simple as sending a text. We're incredibly excited to partner with Slack, the fastest growing enterprise messaging app; together we share the vision that the future of the workplace is conversational, easy and fun." Announced with a demonstration live on stage, the accounting industry's first bot, Pegg is available now in Beta. New users can register to sign up here for Slack or here for Facebook messenger.

In an interactive live demo, Sage's new EVP of Product Marketing, Jennifer Warawa, showed how the combined solution of Sage Live and TomTom Telematics works. The new software integration allows businesses with fleets of vehicles—small or big—to

seamlessly record mileage and automate expense reports. Because Sage Live is

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Experience— reimagined consumer-like experience that's modern, efficient and smart – which will be accessible via Sage Live across every device.

Microsoft CEO Satya Nadella joined via video to announce the coming together of Microsoft Office 365 and Sage 50—making Sage the first ever software company to partner with the platform. The Sage CEO also welcomed Sir Richard Branson to the stage, where they participated in a conversation on their shared vision of the future of business and giving back.

Champion of Business Builders

Sage's commitment to supporting entrepreneurs at every stage of their growth was underlined with Kelly revealing new stats on entrepreneurs' dissatisfaction with the support they get from the US Government. He also reiterated his criticism of 'out of touch' events like the World Economic Forum in Davos and announced a series of policy events around the world.

The Giving Economy

Broadening out to touch on Sage as a participant in its communities, the keynote highlighted how Sage will expand its corporate philanthropy initiative, Sage Foundation, through work with three distinct communities; military veterans, young people and women. Sage's Chief People Officer Sandra Campopiano launched a new open grant process with a donation to an inspiring Chicago charity that seeks to inspire more women to work in the technology sector.

She awarded a \$50,000 donation from Sage to Brave Initiatives, a program encouraging high school girls to see themselves as capable coders and tune them into community issues.

Sage CEO Stephen Kelly said: "It was almost impossible to tell the story of the

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