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Three executives with [Intacct](#) have been named to CRN's 2016 Women of the Channel list. Stephanie Kleber, Director, Intacct Channel & Sales Enablement; Maeve Naughton, Intacct's Senior Partner Marketing Programs Manager; and Susan Vincent, Director, Intacct Partner Services, received the honor.

The women executives who comprise CRN's annual list span the IT channel, representing vendors, distributors, solution providers, and other organizations that figure prominently in the channel ecosystem. Kleber, Naughton, and Vincent were recognized for their outstanding leadership, vision, and unique role in driving channel growth and innovation.

Their inclusion was also based on a track record of channel accomplishments, good standing in the industry, dedication to the partner community, and plans for driving future business innovation and channel growth.

Stephanie Kleber has been recognized for four consecutive years by CRN as one of the Top Women of the Channel and manages numerous initiatives at Intacct designed to enhance the company's channel and direct-hybrid strategy. Stephanie has been instrumental in helping to transform Intacct's partner sales and marketing capabilities.

Maeve Naughton joins the list for the first time this year. Joining Intacct in March 2015, Maeve is responsible for creating programs to help accelerate Marketing initiatives at partner practices. As a result of her work, in the last year there has been a 300 percent increase in the use of Intacct-sponsored marketing programs by Intacct partners.

Through Susan Vincent's leadership within the Intacct Channel, and leveraging over 15 years of

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"Stephanie Kleber, Maeve Naughton, and Susan Vincent all have excellent professional accomplishments and have each demonstrated expertise and ongoing dedication to Intacct's channel partners," said Taylor Macdonald, Senior Vice President of Intacct Channel Sales. "Part of building a world-class partner program starts with recruiting a strong team that can execute on our vision for partner success. Intacct has an amazing channel team and this is a well-deserved honor for all three women."

Intacct's channel program is designed to foster a network of [Intacct partners](#) that deliver comprehensive, high quality services, support, and software to help companies get maximum value from their Intacct investment. The program has attracted the cream of the crop, including 28 of the Top 100 CPA firms and 26 of the Top 100 [VARs](#) in the industry – the most of any cloud ERP vendor. Approximately half of Intacct's new business comes through its channel partners.

The 2016 Women of the Channel list will be featured in the June issue of CRN Magazine and online at [www.CRN.com/rankings-and-lists/wotc2016.htm](http://www.CRN.com/rankings-and-lists/wotc2016.htm).

## Accounting

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