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been named to CRN's prestigious list of top Channel Chiefs for 2016. Intacct is a provider of cloud ERP solutions.

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Taylor Macdonald, [Intacct](#)'s senior vice president of Channel Sales, has once again

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Taylor has more than 25 years of experience building and operating some of the largest and most successful channel programs in the world for financial and ERP software providers. At Intacct, Macdonald is responsible for managing the Intacct Value Added Reseller (VAR) and CPA channel initiatives, and has built Intacct's channel program into the envy of the industry.

Intacct's program is designed to foster a network of [Intacct partners](#) that deliver comprehensive, high quality services, support, and software to help companies get maximum value from their Intacct investment. The Intacct channel program has attracted the cream of the crop, including 28 of the Top 100 CPA firms and 26 of the Top 100 [VARs](#) in the industry – the most of any cloud ERP vendor. Approximately half of Intacct's new business comes through the channel partners.

"Taylor Macdonald is a huge asset to Intacct, as well as to our partners," said Robert Reid, CEO of Intacct. "Each year, Taylor and his team have raised the bar for what it means to offer a world-class channel program. He is committed to the success and growth of our partners, and has done an outstanding job developing the strongest channel program in the industry."

"We are honored to present the 2016 lineup of CRN Channel Chiefs, comprised of outstanding executives who move our entire industry forward by cultivating exemplary partner programs and executing cutting-edge business strategy," said Robert Faletra, CEO, The Channel Company. "They represent an extraordinary group of individuals who lead by example and serve as both invaluable advocates and innovators of the IT channel. We applaud their incredible strides and look forward to following their accomplishments in the coming year."

Taylor's recognition continues a string of accolades for Intacct executives, including:

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