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Practice **Advisor**

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on-demand and sharing economies are a top trend impacting travel programs.

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Online travel and expense management solution provider Concur is partnering with Lyft and HotelTonight. These partnerships continue the company's commitment to meet modern business travelers' needs for on-demand services, while also providing finance and travel managers greater visibility and manageability for business expenses.

"Bringing more on-demand mobile applications into the Concur business travel ecosystem is in line with our vision of helping our customers and partners experience The Perfect Trip," said Tim MacDonald, executive vice president of Travel at Concur. "Our data shows half of business trips are booked less than two weeks out,

which fuels the need for on-demand travel apps. By partnering with companies like

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"Business travelers flock to anything that makes their lives easier, which is why Lyft's affordable rides within minutes have quickly become a go-to ground transportation option for many companies," said Amit Patel, director of enterprise at Lyft. "By partnering with Concur we are giving business travelers who choose Lyft even more convenience and efficiency."

"Our business is built to meet the needs of the last-minute traveler," said Sam Shank, co-founder and CEO, HotelTonight. "Integration with Concur will further our ability to serve this audience and provide our business customers a streamlined booking and reporting experience, the process of finding a hotel from seven days out up to the eleventh hour."

Concur customers can access the HotelTonight app today in the Concur App Center.

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