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System, which is designed to help small and midsized businesses (SMBs) by consolidating all of their payment activity onto one platform. SMBs can also use Sage Exchange to easily monitor and manage the payments from all their sales environments: on the web, over the phone, through mobile devices, or at their storefront.

Isaac M. O'Bannon • Jun. 06, 2014



Sage North America has introduced its new Sage Exchange Payment Management System, which is designed to help small and midsized businesses (SMBs) by consolidating all of their payment activity onto one platform. SMBs can also use Sage Exchange to easily monitor and manage the payments from all their sales environments: on the web, over the phone, through mobile devices, or at their storefront.

That consolidated activity and information can be accessed and administered online from anywhere, using a single user name and password. SMBs can manage not only

credit card transactions, but also gift cards, mobile payments, and checks in real-

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company."

"Sage Exchange allows us to combine our 20 merchant IDs (MIDs) into one place, [and] I can easily go from the dashboard to the virtual terminal and do all the batch reporting in one place," said Crystal Lowrance, accounting manager for Scottco, an Amarillo, Texas-based provider of plumbing, drain cleaning, heating, air conditioning, and electrical repair, replacement, and maintenance services.

Sage Exchange also allows businesses to connect their Sage accounting or enterprise resource planning (ERP) software to their payment devices for automated reconciliation of payment activity, plus access the Sage support group or self-service portal.

The new Sage Exchange Payment Management System was built on three core components:

- Consolidated access to all payment accounts and devices
- Advanced payments administration and reporting
- Simple integration tools to connect payment solutions with Sage accounting products

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