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2013, according to financial statements, according to preliminary estimates in the latest Sageworks Private Company Report today, a quarterly update on the health and state of privately held U.S. companies.

Isaac M. O'Bannon • Sep. 24, 2013

## METRICS ON ALL PRIVATE COMPANIES

### U.S. Private Companies

	2013	2012	2011
<b>Sales Pct Change</b>	3.8%	9.4%	9.9%
<b>Net Profit Margin</b>	9.1%	6.4%	4.6%
<b>Gross Profit Margin</b>	54.7%	55.8%	56.3%
<b>Debt to Equity</b>	2.9	3.0	3.1
<b>Debt to EBITDA</b>	6.1	6.7	7.1
<b>AR Days</b>	46.0	40.2	40.0

Privately held companies are growing sales at an annual rate of less than 4 percent in 2013, according to financial statements, according to preliminary estimates in the latest Sageworks [Private Company Report](#) today, a quarterly update on the health and state of privately held U.S. companies.

This estimated rate of growth is significantly lower than it has been in previous years. Private companies saw nearly double-digit sales growth in 2012 and 2011.

According to Sageworks chairman Brian Hamilton, this slowdown is troubling,

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[social assistance jobs](#) being created between 2010 and 2020, this looks to be a much-discussed industry, in terms of job creation and public policy, for the foreseeable future.

Sageworks' Private Company Report is a quarterly update on the health of privately held companies in America. It includes metrics on the average U.S. privately held company, as well as the performance of notable sectors and industries. The full report, including sector breakout and further analysis, can be found [here](#).

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