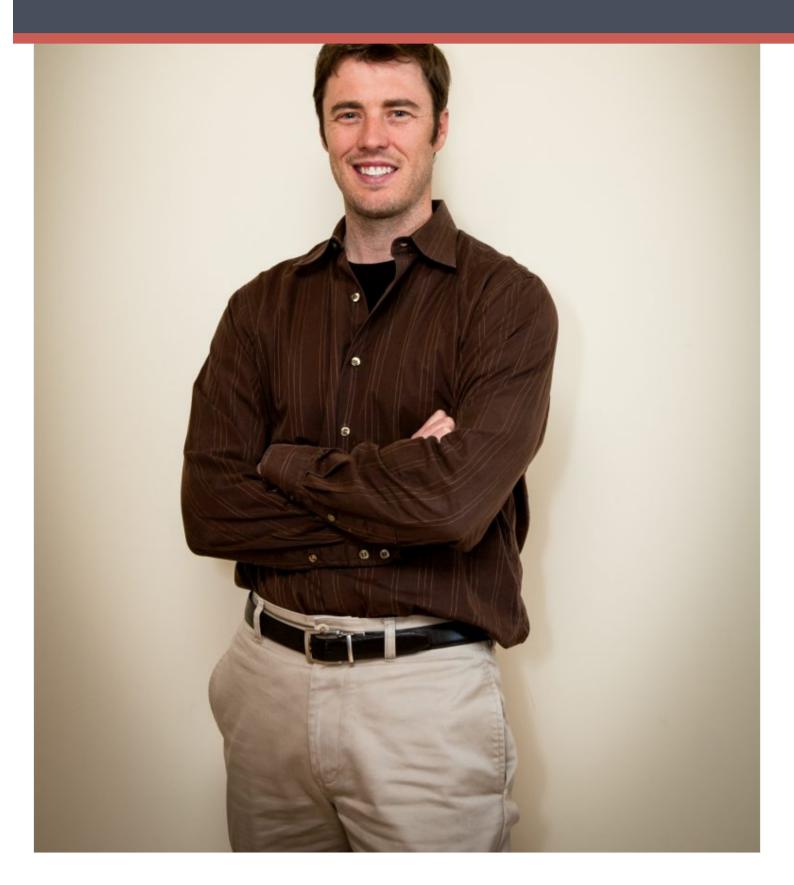
## **CPA** Practice **Advisor**

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Have you embraced cloud computing for your practice? Are you moving your clients to the cloud? We not only embrace it, we wholeheartedly believe and have experienced many times over the benefits it offers CPA firms. As a business owner, you strive to bring true value to your clients. You're always pursuing an offering that is so unique and worthwhile that it truly impacts the client's ability to do business. The past seven years of offering cloud services to CPA firms have been a wonderful (sometimes difficult) experience. Anyone who's honest with him or herself will concede that technology will always be closely tied to troubleshooting and problemsolving. As a cloud provider for this industry, we take on those challenges so our clients don't have to bear the weight of technology headaches – similar to how the Accounting Industry provides peace of mind to people, like myself, who don't feel comfortable preparing their own taxes.

On a broader scale, how do you see new technologies changing the accounting profession in the near term (3-5 years)? Technology will continue to change exponentially over the next 3-5 years. In parallel, the primary Accounting Industry application vendors are working on next generation applications, and the technology vendors are introducing new technologies. In other words, technology is becoming more capable but also significantly more complicated. At the moment, we are all faced with a slew of new technologies that each have to be researched, tested and implemented. This challenge creates a strain on staffing resources, increased budget and, in many cases, interruptions. Of these new technologies, the ones that are most likely to prevail are virtualization, mobile device dependence, enterprise storage, advanced security and all things cloud.

How mobile are you regarding your work? How have mobile devices and apps impacted your productivity and work-life balance? Our company is very mobile – our team is spread across the US. While most of our team work from Alpharetta, GA, some work from home offices and still others are on the road quite a bit.

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internally and externally for marketing and personal use. This stems from the belief that our business isn't brick and mortar but rather a bunch of real people with real life situations. We find the more we celebrate and encourage who we are as humans, the more enjoyable it is to do what we do. One of the areas that's often overlooked when it comes to social networking is the breadth of knowledge and skills within a firm that should be leveraged. We use a free online software called SocialCast to encourage interoffice sharing and communication. While we were initially concerned about wasted time and energies talking about things that weren't directly work-related, we have since come to a point where we would never choose to do without it. We are constantly reminded of the positive impact it has had on our internal communication.

What tips on social media do you think are essential, but perhaps missed, by professionals and small businesses? I believe the biggest pitfall a company can have is to not throw in some personal items within their social networks. For example, if you want me to get excited about your CPA firm, don't just tell me about the free QB training you're doing. I want to know about an employee that spent the weekend working on a Habitat house or even how the partner threw a great birthday party for her four-year-old son. Things like that bring a company to life and give it a personality.

What single piece of technology do you find the most important in your professional life? For better or worse, I would have to say my iPhone. I'm not saying that I don't take the time to unplug and spend time with my family, but the reality is, more often than not, being connected is a necessity these days.

Not including your current employer, what company do you most admire and why? West Paw Designs (http://www.westpawdesign.com) is an eco-friendly, values-driven company that produces high quality toys, beds and apparel for pets all right here in the USA. I've gotten to know some of the leadership and really

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How many monitors do you have on your desktop workstation? 2

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Technology

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