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plan to partner to provide payroll services to their customers.

Taija Sparkman • Nov. 08, 2012

CCH Small Firm Services, a Wolters Kluwer business, and **Evolution by iSystems** announced today they will partner to provide payroll services. Tax and accounting professionals using the Evolution Payroll, HR and Tax Management system will now be able to offer even more services to their customers. Evolution provides payroll, human resources and tax management software.

“Tax and accounting professionals have been looking for ways to expand the range of products and services they can offer their clients,” noted Jairam Padmanabhan, SFS Vice President of Strategy. “Recent market data indicates more and more accountants are searching for a way to respond to increasing client demand for payroll services and establish a profitable new revenue stream for their firms. However, most existing payroll products currently available to accountants do not provide an efficient service delivery process. We think Evolution offers that solution, and this new partnership will make it possible for us, working with Evolution, to deliver a payroll services product that truly has the small practitioner first and foremost in mind.”

Evolution and CCH SFS, which provides tax and accounting solutions for small firms, plan roll out the services in phases. CCH SFS will work with CCH, a Wolters Kluwer business, to offer Evolution's current payroll solutions to medium and large-sized tax and accounting firms. Starting in 2013, the companies will roll out enhanced payroll services to small practices and sole practitioners. The enhanced offerings will be tailored to meet the needs of the firms.

“We have always wanted to expand the relevance and reach of our products within the tax and accounting segment,” said Evolution Chief Executive Officer Michael Trahan. “CCH Small Firm Services has a rich history serving the small firm segment

of the market, while CCH has deep relationships with larger firms. Their experience

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