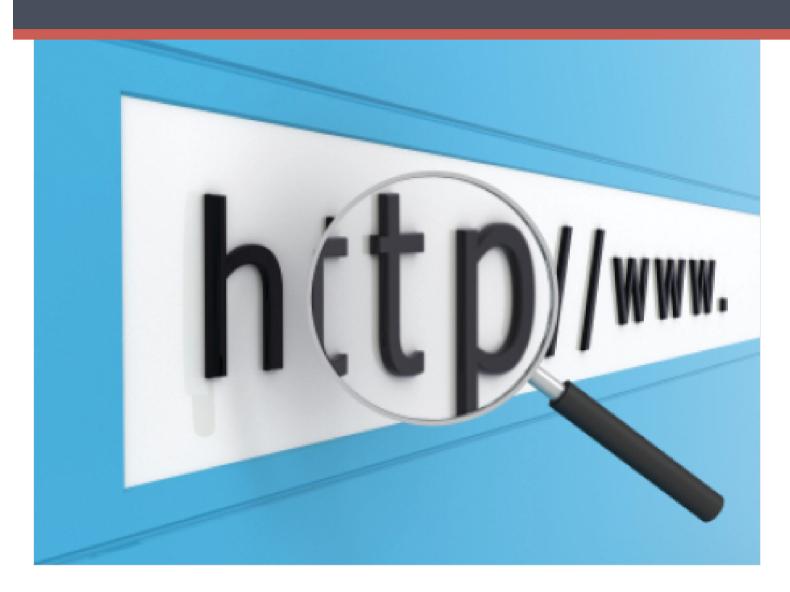
## **CPA** Practice **Advisor**

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How good are you at searching for things online? Do you generally find what you need quickly, or does it sometimes take what seems like an eternity to finally realize success? Even worse, do you occasionally give up?

If you're not in the first group above, you have something in common with today's college students. I recently blogged about the results of a study of students at several universities that showed that these "net natives" aren't necessarily proficient with the online world. Well, perhaps it's more accurate to say that they aren't as productive and efficient with it.

Then again, kids/college students aren't accustomed to using the internet for

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## **Issue 1: How Search Engines Are Built**

Most of the major search engines (Google, Bing, Yahoo!, etc.) work the same way. They build up their immense databases of links to websites by using little programs sometimes called bots or spiders that explore the internet on what might appear a random quest for information by following links to and from websites that they find. In addition to the links, they gather background data on the pages, such as headlines, titles, invisible tags that note what the content is about. They also tally the number of references to words, subjects and phrases. Yes, they've come a long way since the days of user-submitted links, but understanding them better will result in more fruitful queries.

## **Issue 2: How Search Engines Search**

When users perform a search, the systems use more proprietary methods and formulas (algorithms) to sort through this aggregated information, with attention paid particularly to the frequency of the words in your search query, but also with regard to phraseology and sometimes the trustworthiness of a site. This does not, however, mean that the links at the top of a search are definitely more pertinent to a search, or that they are reliable or safe.

Of course, there are also the sponsored links, which most adults should recognize as paid advertisements. If they've been placed well, they might reflect something you're interested in, but as with the regular search results, there's also a good chance that they will be way off the mark.

## Issue 3: Intuitive/Smart Search Features

Start with the premise that search engines are dumb. They are not predictive, regardless of the marketing. Their algorithms simply tell it "if the user enters this,

that and another term, then produce X." They are far more complex, but that's the

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1) **Be specific.** If you type *tax worksheet* in the main search field on Google you will end up with about 10 million hits. Potentially complicating things further, the search engine knows where your IP address is, so it assumes you're a consumer looking for tax forms in your state. Starting over with a search for *1040 child tax credit worksheet*, however, still results in 279,000 results.

2) Narrow your search. While 279,000 results might be a little better, it's easy to get that down to a truly manageable number. Use the plus symbol (+) with no space before words that absolutely have to be in a search result. It's even better to use quotation marks around must-have phrases. So try this: +1040 + "child tax credit worksheet." That takes the results down to 15,000. Add additional words and phrases as necessary.

3) Know the link source. On Google search results pages, the URL for each is shown beneath the link. If you're searching for official forms, instructions or guidance on a tax subject, you probably want a reliable source, and the link will tell you immediately if it's an IRS, Treasury or other federal or state government page, a vendor you trust, or perhaps something linking to Russia (don't ever click on a .ru website).

4) Use advanced search tools. Each of the major search engines includes advanced search functions that make it fairly simple to add "must have" words and phrases, to ignore websites that have particular words or phrases, where the keywords should appear (title, text, URL, etc.), and even file types and languages. You can also tell it to only search for results on specific types of websites (such as .gov).

5) Automated searches. With Google Alerts, you can also set up automatic searches where the system sends you an email or shows the results on your iGoogle page. With this feature, you can set the frequency of a search you might want done

every few weeks (such as +"new tax law" +"New York). You can also limit the search

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when you go on the hunt.

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