CPA

Practice **Advisor**

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Drake Software is the Smart Choice for Tax Professionals

For over 33 years, Drake's team of programmers, tax analysts, CPAs, and EAs has provided tax professionals the tools they need to grow their businesses. Each year, Drake processes more than nine million federal- and state-accepted returns, focusing on value, consistent excellence in federal and state programming, and free electronic filing.

Drake offers the best value with an all-inclusive package for \$1,495 (with early season discounts as low as \$1,095). Drake also offers pay-per-return and multi-site pricing. Get everything you need to prepare and e-file federal and state individual and business returns, with no modules to buy or additional fees to pay.

Know what you're getting before you buy! Call 866.670.8471 and request a FREE copy of the most current software, or visit *DrakeSoftware.com* to download a free copy of the 2009 Software.

Company History

Headquartered in scenic Franklin, North Carolina, Drake Software is one of the last privately held tax software companies in the industry. The company's roots date back to the 1950s when the Drake family began operating a tax practice. During the 1970s, Phil Drake, today the company's CEO, wrote the first Drake Tax Solution and is still actively involved in the development of the software.

When the IRS implemented a new program in 1986 for e-filing individual and business tax returns, Drake was at the forefront and transmitted some of the first e-filed tax returns in North Carolina. In 2004, Drake Software won the IRS Modernized e-file Pioneer Award for its initiative in e-filing tax returns.

Today, Drake Software provides tax-related tools to tax professionals across the

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Drake Software keeps preparers informed and up-to-date by staying on top of tax law changes and incorporating them into our technology year after year. In fact, Drake continuously improves its software with a wide variety of enhancements, including time-saving features such as the ability to create, compose, and email an encrypted tax return with the click of a button, as well as remote access features. Trust Drake to keep up with the sweeping changes just announced by the IRS for the 2010 tax season.

Training Opportunities

Drake provides customers with extensive training through live classes, webinars, update schools, more than 50 audiovisual tutorials, and numerous avenues to earn CPE credits. Visit Drake Software or e-mail <u>CPE@DrakeSoftware.com</u> to learn more about our CPE credit opportunities.

Products

Drake Software includes the following in its array of one-price packages: software to prepare 1040, 1120, 1065, 1041, 990, 706, and 709 returns, and all state returns. This means there are no separate modules to purchase and no worries about hidden costs or additional fees.

Electronic filing is also provided for both individual AND business returns at no additional charge. That's right: no transmission fees. In addition, the Drake Software suite includes:

- Client Write-Up To simplify payroll and bookkeeping
- Client Status Manager To customize client reports and track your returns

• Drake Document Manager - To store your client info quickly, efficiently, and

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Drake also provides time-saving tools such as the Trial Balance Import, and RIA Tax Research, all just a click away and integrated within the tax package.

Best Customer Support in the Industry

Even during peak filing season, Drake customers can speak with a live support representative in less than nine seconds – with no automated menus and no computer voices.

You can also find answers 24/7 with Drake's online Knowledge Base. Drake Software also offers helpful online tax research with RIA, Spanish support, online forums, email support, broadcast e-mails, and multiple options for training.

Drake Software

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E-mail: Sales@DrakeSoftware.com

Website: www.DrakeSoftware.com

Number of Employees: More than 325

Year Founded: 1977

Technology

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