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payment workload by up to 80 percent, strengthen financial and compliance controls, mitigate fraud and compliance risk, improve AP visibility, and accelerate ...

Jan. 22, 2018



Tipalti, a global payables automation platform, has launched a **Partner Program** that will offer accounting firms, financial institutions, system integrators, ERP resellers/VARs, consultants, and partners who work with the office of the CFO, the ability for their clients to leverage Tipalti's software to eliminate the friction, risk, and time spent on manual accounts payable operations.

"As a trusted advisor in CFO matters across a wide range of industries, we see an increasing interest from finance departments in transforming themselves into lean financial centers of excellence," says Jerry L. Mills, Founder & CEO of B2B CFO. "To help serve those clients better, we are pleased to have developed a relationship with Tipalti to help our client's better scale their financial operations. Tipalti can help CFOs free their finance teams from the minutiae and manual risks of account payables, so businesses can focus more on growth and improving competitiveness."

Tipalti's Partner Program will make it easy for partners to reduce their client's

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- Training and support for partners as they assist their clients
- Option to pass exclusive savings on to their clients
- Option to receive income stream through revenue-sharing
- Low-impact engagement with minimal investment by partner

"We are thrilled to partner with Tipalti," said Brendan Tansill, President – North America of EVO Payments International. "Both EVO and Tipalti are dedicated to simplifying the complexities of global payment processing – and Tipalti's leading cross-border payment solutions align perfectly with EVOs advanced payment acceptance and end-to-end processing solutions."

"SD Mayer provides outsourced accounting, audit, tax, and technology solutions to emerging, high growth and maturing companies," says Lisa Slater, Partner – Outsourced Accounting of SD Mayer. "As we work with our clients to transition their financial processes to best practice, we want to ensure they have an accounts payable solution that minimizes tax, regulatory, fraud and financial control risk exposures in their workflow. Given Tipalti's leadership position in this space, they are a natural partner for us."

The Tipalti Partner Program is designed for firms that work to elevate finance organizational performance for their midmarket and enterprise clients. Once a qualified introduction is made, Tipalti will work with the partner to provide all the consultative selling, implementation, training, and support the client needs to be successful.

"Accounts Payable is overlooked as a necessary manual process in most circles, as few accountants, firms, or finance departments proactively seek out solutions to ease these workflows," said Chen Amit, CEO and co-founder of Tipalti. "As finance organizations grow and transform, they need to modernize manual accounts payable processes to free up time for higher-value finance activities, scale with global

expansion, and to reduce audit, fraud, tax, and regulatory compliance risk exposure.

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