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Adaptive Insights, a provider of **cloud corporate performance management (CPM)**, has **appointed a new CFO**, Jim Johnson, former CFO of TIBCO Software and Jasper Software. It also appointed **new board member** Mark Templeton, former CEO of mobile workspace provider Citrix.

[Fortune Magazine](#) says the move could presage an IPO offering in the near future.

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global customer list in Q4 2015 include Applied Micro, BDO Canada, Cal Poly San Luis Obispo, Epcor Utilities, Pei Wei Asian Diner, P.F. Chang's China Bistro, Planned Parenthood Federation of America, Sirius Decisions, The E.W. Scripps Company, The University of Edinburgh – Accommodation Services, U.C. Davis Office of Research, and Young Presidents Organization.

“Adaptive Insights has consistently shown strong growth, and this past year represents a milestone one as the company significantly increased its enterprise customer base,” said Kevin Dobbs, CEO at SaaS research and consulting firm [Montclare](#). “As a pioneer in the cloud CPM space, they enable real-time access to business critical insights, which contributed to Adaptive Insights’ #16 rank on the Montclare SaaS 250, which showcases the most successful SaaS companies in the world.”

Q4 Highlights

Adaptive Insights continues its corporate and industry leadership with key milestones, including:

- **Industry Recognition.** Adaptive Insights’ was named to the 2015 Deloitte Fast 500 Technology list, which recognizes high-growth companies, for the fifth consecutive year. Adaptive Insights is the only cloud CPM vendor recognized and a record [20% of the list are Adaptive Suite customers](#).
- **Strong International Growth.** Q4 2015 sales span 35 countries, underscoring continued global expansion. Key international customers include eClerx Services (India), Gulf Finance Corporation (Dubai), Hedeselskabet (Denmark), Latin American Caribbean Internet Address Registry (LACNIC) (Uruguay), The Tax Institute (Australia), and William Reed Business Media (United Kingdom). The

Nordics are a rapidly growing region, with 10 new customers in Q4 including Cxense

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user satisfaction in the [Trust Radius Corporate Performance Management Software TrustMap](#) report. The company's continued focus on delivering easy to use/easy to implement solutions drove a Q4 2015 100%+ revenue renewal rate, including upsells.

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