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for ...

Aug. 26, 2015



ERP and business management software maker Intacct has announced its 2015 Partners of the Year in recognition of the Intacct channel partners that have achieved stellar customer satisfaction, record levels of growth, and exceptional sales success.

The highest honor of Intacct Business Partner of the Year was awarded to AcctTwo for the second consecutive year. Armanino achieved Intacct VAR Partner of the Year, while Radius was recognized as the Intacct Accountants Program Partner of the Year for the second year in a row. In addition, Arxis and LBMC Technology Solutions were recognized as Intacct Momentum Partners of the Year, and Leap the Pond earned the distinction of Intacct VAR Rookie of the Year.

"The Intacct Partner Program has continued on a remarkable growth trajectory since its inception five years ago," said Taylor Macdonald, vice president of Channels for Intacct. "The 2015 Intacct Partners of the Year have made invaluable contributions to this success and provide our joint customers with the best possible solutions year after year. I could not be more excited about experiencing our continued growth together."

Here is an overview of the award winners:

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Intacct VAR Partner of the Year – Armanino, the 26th largest accounting and business consulting firm in the U.S. and the largest based in California, earned the VAR Partner of the Year award for the third straight year. Armanino was recognized for its nationwide sales success, outstanding implementation efforts, thought leadership, and cloud evangelism. Continuing with their record setting tradition and pace of innovation, Armanino is the first partner to be named to the Intacct President's Club for five consecutive years.

Intacct Accountants Program Partner of the Year – Radius, a leader in international business software and services, was recognized as the Intacct Accountants Program Partner of the Year for the third straight year. Radius has been an Intacct partner since 2010, and recently earned its fourth straight President's Club honor.

Intacct Momentum Partner of the Year – Arxis received the Intacct Momentum Partner of the Year Award for achieving record growth in Intacct license revenue while maintaining superior customer satisfaction. Arxis has attended President's Club for two years and is an Intacct Premier Partner headquartered in Los Angeles with locations in Chicago, Phoenix, and Washington DC.

Intacct Momentum Partner of the Year – LBMC Technology Solutions received the Intacct Momentum Partner of the Year Award for achieving record growth in Intacct new customer sales while maintaining superior customer satisfaction. LBMC Technology Solutions has attended President's Club for three years in a row and is an Intacct Premier Partner headquartered in Nashville, TN, with locations in Knoxville and Chattanooga.

Intacct VAR Rookie of the Year – Leap the Pond, headquartered in Milford, CT, received the Intacct Rookie of the Year Award for achieving record growth in Intacct license revenue in their first year as a VAR Partner. Already an Intacct Premier

Partner, Leap the Pond also attained President's Club status this year in its first year

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