## **CPA**

## Practice **Advisor**

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Sabbatis as the company's Chief Operating Officer (COO). This company said in a statement that the appointment reflects its plans to expand its operations as it prepares to ...

Apr. 01, 2015

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technology-based accounting solutions with XCM Solutions' leadership, while serving as a member of the Board of Directors for the past two years. He brings more than 30 years of industry experience in a variety of leadership positions, including most recently as Chief Revenue Officer at Realpage, Inc. and prior to that as CEO of CCH Tax and Accounting North America.

"We are extremely pleased to have someone of Mike's caliber join XCM," said Mark Albrecht, CEO at XCM Solutions. "As a board member Mike has been instrumental in shaping our strategy over the past two years. From there, it became more and more apparent that we could leverage his expertise in an operational role as well."

As COO, Sabbatis will work closely with the management team on all aspects of the business, linking corporate strategy to transformational execution.

"I have seen this business progress for many years. And, in working closely with Mark and the team over the past two years, I have discovered a mutual passion and commitment to innovate in order to address the unique needs of the accounting profession," said Sabbatis. "It just made sense to take a more impactful role and the timing is right, as we begin to see broad-based adoption for workflow software."

XCM Solutions has enjoyed success on a number of fronts due to strong demand for its workflow, outsourcing, and scheduling solutions. The Company recently announced record sales results for its second quarter of the 2015 fiscal year with new XCM growth of 121% over the same period last year. Responsible for leading successful sales growth over the past four years, Locke will continue to manage all sales efforts in his role as CRO, as well as drive integration and alignment between all revenue-related functions, including marketing, sales, customer support, pricing, and revenue management.

"It's a very exciting time in the profession where you can see and feel the very real

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human resources. XCM is the only standalone work-management solution for the entire firm, and was selected by the AICPA as its preferred provider for firm-wide workflow solutions.

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