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Jan Hargrave, CEO of Jan Hargrave & Associates, will be the keynote speakers at the 2014 Boomer Technology Circles Summit August 18-19, 2014 at the Westin Crown Center in Kansas City, MO. Due to the growing importance of firm's developing emerging leaders, the Boomer Technology Circles Summit will also have an Emerging Leader track.

Jun. 22, 2014



Tom Hood, CEO, Maryland Association of CPAs & Business Learning Institute, and Jan Hargrave, CEO of Jan Hargrave & Associates, will be the keynote speakers at the 2014 Boomer Technology Circles Summit August 18-19, 2014 at the Westin Crown Center in Kansas City, MO. Due to the growing importance of firm's developing emerging leaders, the Boomer Technology Circles Summit will also have an Emerging Leader track.

Tom Hood will provide attendees insight about the shift change currently happening

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Thought Leaders.

Jan Hargrave will share her knowledge of nonverbal communication. Understanding nonverbal communication is a skill that can give you an advantage with clients and peers. This includes reading client's key nonverbal signals, recognizing verbal objections before they are expressed, identifying dishonesty gestures in others and understanding gender and cultural communication differences. Learning how actions consistently speak louder than words will help you communicate more effectively, refine the skills required to be a successful negotiator, pinpoint sales resistance and turn it to your advantage, and close more sales and increase profits.

As a professional speaker, distinguished lecturer, and author of *Let Me See Your Body Talk*, *Freeway of Love*, *Judge the Jury*, and *Strictly Business Body Language*, Jan Hargrave shows how to take advantage of the vast world of nonverbal communication. She's been a popular guest of the Montel Williams Show, Fox News, Great Day Houston, The Learning Channel, and E-Entertainment Television, as well as inspiring many of today's leading corporations, such as Merrill Lynch, Starbucks, Rockwell, ESPN, Exxon, Chase Manhattan Bank, and Bank of America.

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