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The most productive resellers and partners of nonprofit and government accounting software vendor AccuFund, Inc. were recently recognized with the company's Partner Leadership Awards for sales and marketing success in 2013.

Presented at a special dinner during an annual reseller meeting in March, the awards recognize the volume sales leaders for the AccuFund Accounting Suite and the AccuFund Representative Payee product.

AccuFund bestowed Partner Leadership awards for overall volume sales leadership, volume sales leadership in the government and non-profit sectors, volume leadership in online and add-on sales, volume leadership in sales of Representative Payee, and for customer installation and support excellence.

The 2013 AccuFund Partner Leadership award recipients were as follows:

- Mountaineer Computer Systems, volume sales leader overall and volume leader in government sector sales;
- NFP Technology, volume leader in non-profit sales;
- Binnacle Technology Solutions, volume leader in online sales;
- Computer Works NFP Solutions, volume leader in add-on sales;
- Inventive Software Systems, volume leader in Representative Payee sales; and
- BlumShapiro, leader in installation and support excellence.

“We are privileged to partner with the leading valued-added resellers in the non-profit and government sectors,” said Peter Stam, president of AccuFund, Inc. “Our resellers work hard to meet customers’ financial management needs and help them

save time and reduce costs by bringing them the best solutions for simplifying day-

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tremendous marketing, product information, and technical support, making our partnership one that has been mutually beneficial.”

“We are thrilled to receive this recognition from AccuFund for our sales efforts in support of the AccuFund Accounting Suite,” said Jim Gifford, NFP Technologies.

“Nonprofits need technology solutions that are not only cost-effective but will enable them to simplify tasks and provide them with conveniences that allow them to focus on their mission. AccuFund is focused on developing and delivering an accounting product that is geared to the specific and always-evolving requirements of nonprofits, which makes the AccuFund Accounting Suite an easy product to sell and support.”

The AccuFund reseller meeting was held March 22 -24, 2014 at the Embassy Suites Hotel Lakefront in Chicago, IL. In addition to the presentation of the AccuFund Partner Leadership awards, the meeting provided attendees with technical updates, training on new software, and sales techniques.

Accounting • Nonprofit • Technology

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